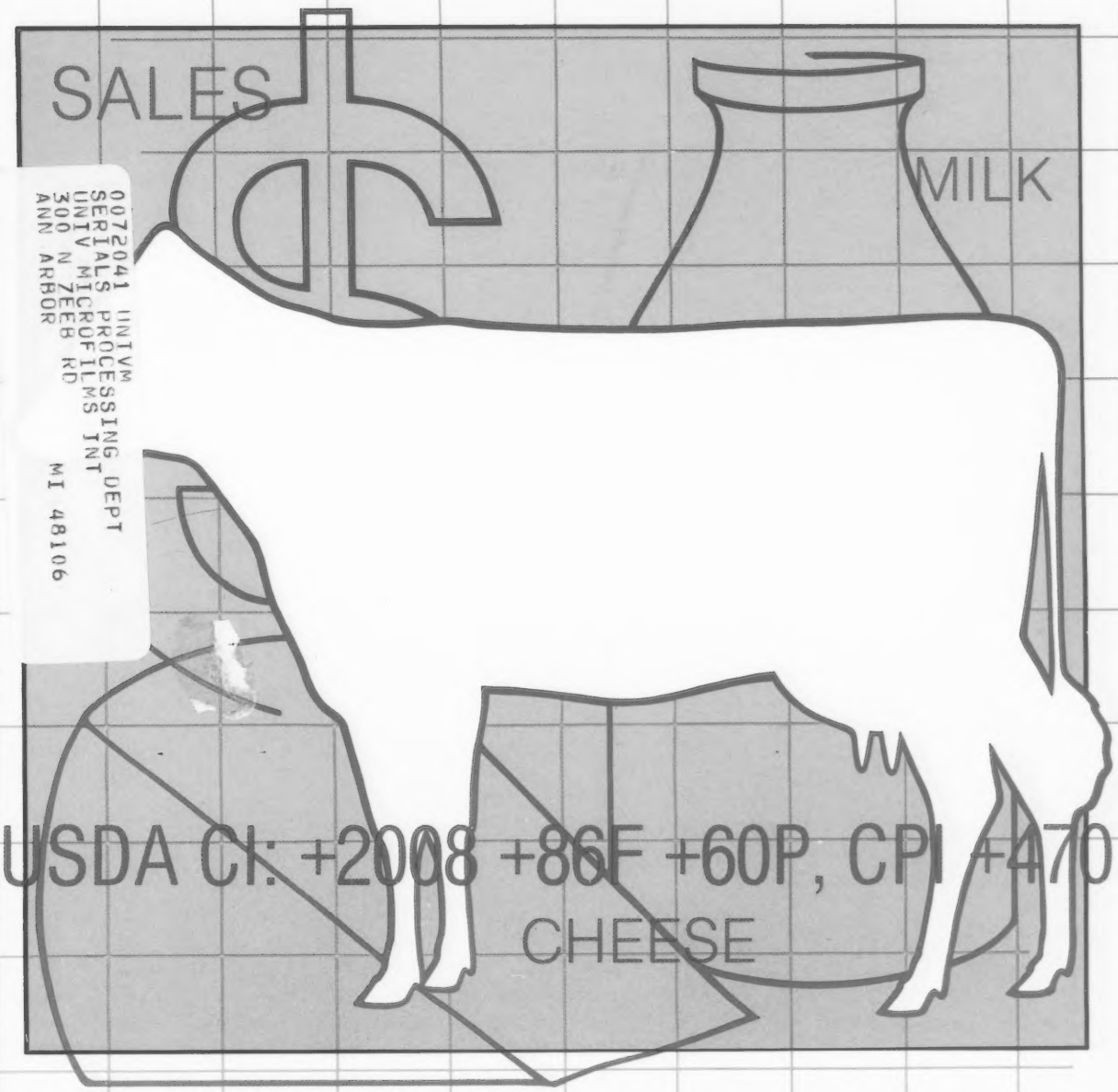
Guernsey BREEDERS' JOURNAL

JUNE 25, 1988



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aAa: 126453 DMS: 2-4+2/1-6
Pedigree: Choice X Top Domino

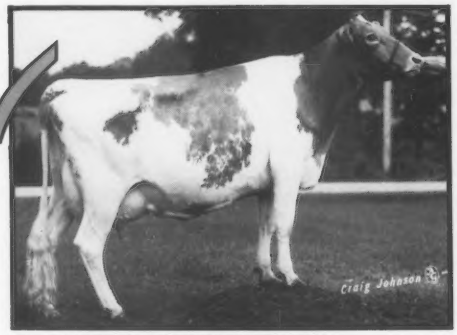
✓ FUTURE added several new daughters to his proof in January. He increased in dollar value, milk, fat, protein and type.

✓ FUTURE is backed by a strong pedigree which features Choice as his sire. His dam was a Top Domino "Gold Star Dam" that had records to 24,710M and 1,061F. The second dam had records to 831F.

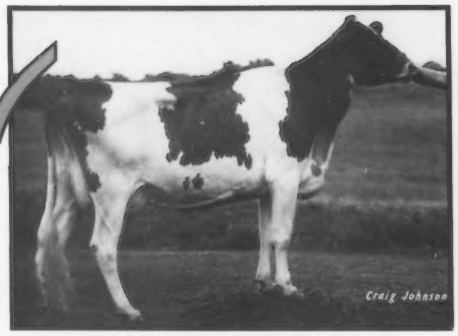
✓ FUTURE sires an outstanding type pattern. His daughters are tall with plenty of strength throughout, along with excellent angularity and dairyness.

✓ FUTURE's second-crop daughters are now freshening around the country. In the heifer lots, they are strong, powerful individuals that stand out from the rest.

Ask your Allied Genes representative for Future . . . the bull that checks out for all the right reasons!



VALLEY SET FUTURE FERN (VG-86)
2-4 2X 305D 14,497M 5.0% 727F 3.2% 466P
Owner: *Valley Set Farm, Goshen, Indiana*



DUTCH MILLS FUTURE VALWE (VG-81)
2-9 2X 259D 11,577M 4.2% 486F 3.2% 365P RIP
Owner: *Keith Young, Pleasant Lake, Indiana*

DAN BA LEE FUTURE LUCY (VG-82)
2-6 2X 365D 17,300M 4.1% 720F 3.3% 584P
Owner: *Golden Genetic Syndicate, Thornton, Indiana*

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"Also"
18,162M 793F ME
By Honor. D-78

"Doll"
24,138M 866F ME
By Admiral.

"Jolene"
21,860M 919F ME
By Admiral. EX-91

"Omega"
20,190M 962F ME
By Admiral. VG-86

"Kristy"
19,262M 928F ME
By Fayette. VG-83

"Familiar"
21,021M 813 ME
By Tex. VG-88

"Ada"
21,270M 839F ME
By Admiral. VG-85

"Mystic"
16,050M 762F ME
By Honor. VG-88

"Cecila"
19,470M 842F ME
By Emory. EX-90

"Laura Lee"
20,068M 959F ME
By Fashion. VG-86

"Wonderful"
18,438M 826F ME
By Fashion. VG-84

"Eleana"
18,077M 789F ME
By Ron. VG-86

"Irelle"
16,660M 929F
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Ohio Herd: 305D 2X 17,270M 776F 577P ME

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Chedco's Lactation Average for 1987

- 21st High Herd for Milk Production
-23rd High Herd for Butterfat Production
32 cows 16,000M 4.6% 729F ME

CHEDCO TELESTAR PAM

Excellent 90 in 1987 and 1988
1987 Milk Flow Queen

1/88 CI: +620M +27F +$80 +21P +$83CY, CIT +1.9, CPI +180
2-01 305D 2X 17,970M 5.0% 897F Act.
315D 2X 18,420M 5.0% 928F 3.8% 702P
Proj. 305D 2X 21,384M 1,058F ME

MCD +4,376M +237F +177P. Grand Champion 1987 MA State Show. This fourth generation Excellent Telestar daughter has two daughters in the Chedco herd, a February 1987 Dari Fayvor and an April 1988 Fayette. "Pam" is fresh with her third calf and is looking better than ever. She milked 84 pounds on her first test.

CHEDCO COMMANDS PAM

This two-year-old cow is milking 64 pounds just weeks after having twin Fayette heifers. Her EX-91 dam, Chedco Hornets Pam-ET produced her top record at 3-03 343D 2X 18,110M 4.7% 850F 4.0% 721P.

1987 was a very successful year for Chedco Farm and the "Pam" family contributed to this success. Currently there are 16 family members in the herd. We are looking forward to having continuous success with these cows and our other top producers.

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Monday through Friday

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Office Manager—Arlene Crosser

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Appraisal—Joint Type Coordinator, Allen D. Meyer, 1273 Meyer Lane, West Fargo, ND 58078, (701) 282-3913.

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Kaylene Ruth - Blood Typing/Guernsey Appraisal Coordinator
Missy Kohler - Herd Register Coordinator
Terri Smith - Records Department Assistant

Guernsey Marketing Service
Michael Sprick, Karla Stockli, Matt Hendel

Information—Diedra A. Johnson, Director
Sondra Stern, Assistant Director

Administrative Assistant—Michelle Holbrook

Extension

Arnold Knight, Wisconsin GBA Executive Secretary, Route 2, Markesan, WI 53946, (414) 394-3027.

Alan P. Kozak, P.O. Box 257, State College, PA 16801, (814) 234-4330, (PA).

Leslie Peckham, 825 Robert Street, Fort Atkinson, WI 53538, (414) 563-3032, (AR, IA, KS, MN, MO, NE, ND, OK, SD, WI).

Edward J. Wright, 10540 Gratiot Road, Saginaw, MI 48603, (517) 781-2967, (IL, IN, KY, MI, OH, Western WV).

Guernsey BREEDERS' JOURNAL

JUNE 25, 1988

Diedra A. Johnson, Managing Editor
Lisa Knapp, Associate Editor; Sondra Stern, Assistant Editor
Laura Child-Doerfert, Intern

Volume 156, Number 5

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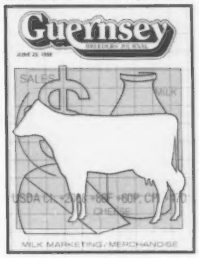

For Guernsey dairymen, "June is Dairy Month" means more than just eating ice cream. Today, more than ever, dairymen need to pay attention to the important aspects of milk marketing/merchandising in the dairy industry. Combining a high-quality product, which helps insure a better pricing system, with merchandising good quality cows makes Guernseys a superior investment in registered dairy cattle. *Cover design by Molly Sue George of Calendonia, Ohio.*

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Postmaster: Send address changes to Guernsey Breeders' Journal, Carol Curry, Circulation Manager, 2105-J South Hamilton Road, P.O. Box 27410, Columbus, OH 43227. When changing your subscription to a new address, please give the old address and zip code as well as the new.

Second class postage paid at Columbus, OH 43227 and at additional mailing offices.

Guernsey Breeders' Journal (ISSN 0017-5110) is published annually except January and July (on February 5, March 25, April 25, May 25, June 25, August 5, September 25, October 25, November 25 and December 25).

Closing date for advertising and editorial information is 55 days preceding publication. Each issue is mailed approximately 10 days prior to publication date. Advertising rates upon request. Mail to Guernsey Breeders' Journal, 2105-J South Hamilton Road, P.O. Box 27410, Columbus, OH 43227, (614) 864-2409.

Staff Comments

The American Guernsey Association (AGA) board of directors voted to relocate the association's office within the Columbus, Ohio area. A decision of this type raises several questions. Answers to these questions follow.

Question: Why move?

Answer: Since its move from Peterborough, New Hampshire in 1983, the AGA has been leasing office space with the American Jersey Cattle Club (AJCC). AJCC had been in the same building for 12 years prior to joint occupancy. The condition of the building has deteriorated during the past five years. The rent would likely have been increased when the lease was renewed. The location of the office is a commercial area with heavy traffic. Both the AGA and AJCC boards made a decision last fall to locate new office space for the reasons listed above.

Question: Will the AGA and AJCC still be located in the same building?

Answer: When the search for new office space was initiated, it was the intent of both organizations to remain together. As different options were explored, it became apparent that to be as financially responsible as possible to each membership, the two offices might need to locate in two different buildings. The AJCC was able to purchase land and will be constructing an office building which is only big enough to house their staff and equipment. The AGA had the opportunity to purchase office space in a building which had already been constructed for a business that was unable to purchase the offices. Because of this circumstance, the AGA was able to make this purchase at a substantially lower price than the cost of new construction. The AGA and AJCC offices will be located approximately three miles apart.

Question: What will happen to joint efforts?

Answer: Even though the offices will not be in the same building, joint efforts will continue. Both boards and staffs are committed to working together. The AGA and AJCC will still have (a) combined genetic recovery program, (b) occasional shared field work, (c) a joint type-trait appraisal program, (d) joint blood typing efforts, (e) cooperation on milk marketing efforts, and (f) continuation of the data processing agreement. In fact, the only two areas of work which will not jointly continue are the switchboard and the mail room operations.

Question: What will the building cost?

Answer: The space needed to house the current staff will cost approximately one-fourth of the selling price of the Peterborough building. The new office space can be financed entirely from within the organization. The seller of the building has agreed to pay the remainder of the AGA's lease in the current facility through the year's end.

Question: Where will the office be located?

Answer: The new office will be located just east of Columbus in the town of Reynoldsburg. The office park is located at the intersection of State Route 256 and Livingston Avenue. The street address is 7614 Slate Ridge Run, P.O. Box 666, Reynoldsburg, Ohio 43068. The Association will be able to keep its current phone number of (614)864-2409.

Question: When will the move take place?

Answer: Plans call to move the office during the last week in July and first week in August.

Hopefully, the major questions members might have concerning relocating the office have been answered. If there are other questions, please contact the AGA staff or your board representative.

Both the staff and the board of directors are enthused about the pending move to this new location. It is hoped that the disruption of service during the move will be kept to a minimum. The new office should serve as a sound investment, a comfortable home and a source of pride for the AGA.

Erich A. Metzger

After August 1, send all correspondence to:
American Guernsey Association
7614 Slate Ridge Run,
P.O. Box 666,
Reynoldsburg, Ohio 43068
Telephone 614-864-2409.

Intern Joins Journal Staff

Laura Child-Doerfert of Columbus, Ohio, recently joined the *Guernsey Breeders' Journal* staff as an intern. Already on staff part-time, Doerfert will assume her full-time duties in June. She will assist Journal staff with advertising, feature stories, magazine production and promotional efforts of the American Guernsey Association.

Doerfert is a junior dual-majoring in Agriculture Education and Agriculture Communications at The Ohio State University (OSU). A transfer student from the University of Wisconsin-River Falls, Doerfert gathered experience with dairy cattle by working at Most Dairy Inc. Among her many other experiences, Doerfert spent three months in Norway living and working on a dairy goat farm as an FFA exchange student.

Doerfert's communication activities include staff writer and associate editor of the *Agri-Naturalist*, a magazine published by the Agricultural College at OSU. She has written stories, taken photos and worked on layout for the magazine. This secretary of the Agricultural Education Society is also the treasurer of the Association of Women in Agriculture and a member of the Agricultural Communicators of Tomorrow and the honorary fraternity, Alpha Tau Alpha.

Doerfert will be working out of the AGA headquarters in Columbus, Ohio.

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Guernsey Prices Remain Steady

1987 Public Auction Sale Review

Even though dairymen across the country experienced two milk-price reductions during 1987, the prices for Guernseys remained steady. The 1987 auction summary shows fewer "big money" cows and higher prices for open heifers as compared to years past.

During 1987, 119 additional Guernseys sold at public auction as compared to the 1,365 sold in 1986. The increase in numbers was reflected in the cow, bred heifer and open heifer sales. Bull calves and embryo transfer sales experienced a slight decline. The overall average price for open heifer sales rose moderately from 1986 figures. Four sales in 1987 exceeded the $2,000 average mark.

The Pacific Northwest carried on its tradition of having the leading sale average for the year. The Win Crest III Sale held in Mabton, Washington, averaged $2,369.57 on 23 head. The National Convention and Heifer Sales came in next with 32 head averaging $2,175.78. Managed by Guernsey Marketing Service (GMS), the sale was held in Pittsburgh, Pennsylvania. With an average of $2,160, the five head that sold in the Guernsey Gold Heifer Sale in Louisville, Kentucky brought the third-highest average for the year.

High-Selling Individuals

For the second consecutive year, Truman Weaver from Yellow Creek Farm in Goshen, Indiana, consigned the animal that commanded the highest price of any Guernsey sold. This year the high-seller, Yellow Creek Fayette Boone, crossed the auction block during the National Convention and Heifer Sales for a Record amount of $10,500. The Dutch Mill Telestars Fayette son sold, boasting a January 1987 pedigree index (PI) of +655M +22F +$71 +17P +$65CY, PDT +1.4, PTI +151 and a genetic index (GI) +1,154M +35F +$119 +28P +$104CY, PDT +2.1, PTI +243, to the Boone Syndicate and Tri-State Breeders Cooperative from Baraboo, Wisconsin. Boone's 92-point Kellogg Minnies Choice dam, Yellow Creek Choice Blossom, has credits of 6-00 365D 2X 37,860M* 4.1% 1,537F* giving her a Modified Contemporary Deviation (MCD) of +11,939M +389F +242P. She has living lifetime totals of 1,707D 124,730M 4.3% 5,323F. Blossom's EX-91 grandam produced 4-09 365D 24,750M 4.1% 1,012F. The top-seller from 1986, Yellow Creek Telestar Bouquet is also part of this prestigious family. She has lactations to 3-04 18,360M 4.8% 874F 3.5% 639P.

An August 1986 full sister to the top-seller set the precedent for the open heifer sales. Yellow Creek Fayette Brooke-ET commanded a price of $8,250. She was purchased by Michael Hurst, Jerry Emerich and the consignor, Truman Weaver who retained a partial interest. "Brooke" sold during the National Convention and Heifer Sales.

Leading off the North American Showcase Sale held in early November in Louisville, Kentucky, was Lily Lane Queen Penny. This EX-91 Red Hill King Henry daughter sold for $6,500 to co-owners Ray Orisio Jr. and Ernest Berousek of Woodburn, Oregon. Her Cow Performance Index (CPI) read +611M +13F +$57 +5P +$29CY, CIT +2.3, CPI +112. She boasted a three-year-old record of 365D 17,570M 4.6% 803F 3.5% 620P and sold bred to Fayette. She excelled in the showring, winning the first Guernsey Gold Futurity in 1986 and was the 1985 reserve grand champion at the Ohio State Fair. Her Choice dam, appraised 90 points, produced two records of over 23,000 pounds of milk and 900 pounds of butterfat. She had January 1987 indexes of +995M +22F +$90 +22P +$73CY and an MCD of +7,950M +179F +216P.

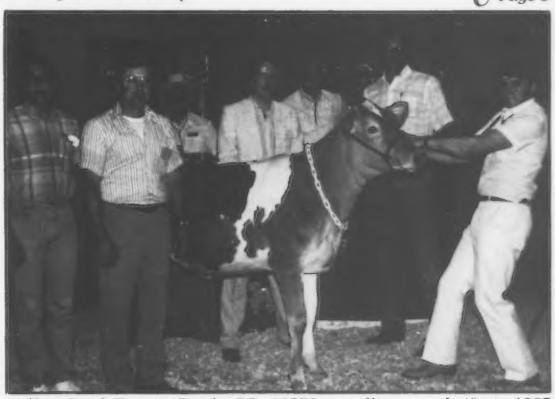
The New York Spring Classic in Cortland, New York, was the setting for the fourth high-seller of 1987. A Nedrow Farms Telestar Nick daughter, Hasenarea Nick Binny brought $5,650 for consignor Richard A. Hansen of Cherry Valley, New York. Ranked 66th in the breed for CPI at that time, she produced of 2-01 305D 12,670M 4.6% 587F 3.4% 429P and cow indexes of +801M +39F +$108 +22P +$102CY, CIT +2.0, CPI +230. Appraised 85-points, her Olympic View B Maverick dam has credits of 4-01 313D 16,300M 4.5% 734F 3.4% 552P combined with an MCD of +2,395M +116F +65P. The VG-85 grandam had records of over 17,000 pounds of milk and 700 pounds of butterfat. Mark Erdman and R.D. Wilson of Chenoa, Illinois, purchased this three-year-old cow.

A syndicate from Petaluma, California, purchased Sildons WCA May, a Welcome Choice Admiral daughter, at the Win Crest III Sale. This high-selling bred heifer brandished a PI of +602M +26F +$75 +16P +$69CY, CIT +0.7, CPI +148 and a GI of +938M +38F +$113 +27P +$107CY, CIT +0.9, CPI +225. May's renowned dam Sildons Telestar May produced 20,530M 4.6% 942F as a senior four-year-old cow giving her an MCD of +5,754M +184F +116P. Her indexes of +1,105M +44F +$133 +37P +$136CY, CIT +0.9, CPI +272 ranked her 23rd in the breed for CPI at the time of the sale. The Very Good grandam had a lifetime record of 1,770D 100,630M 4.7% 4,680F. Donald Silacci of Sildon Farm in Petaluma, California, consigned the heifer bred to a Welcome Choice Admiral son which brought $4,700.

Selling for $100 less was Bettsward Commander Susy, a Bettswards Jeannie Commander daugh-

Page 8

Yellow Creek Fayette Boone - $10,500 high-selling Guernsey at public auction in 1987. (L-R) Jim Lowry, Herbert Guyer, Dave Bolin, Erick Metzger, Tom Oberhaus, Truman Weaver, John Merryman, Gene Cross, Tina Larson, Don Cannon.



Yellow Creek Fayette Brooke-ET - $8250 top selling open heifer in 1987. (L-R) Michael Hurst, Truman Weaver, Erick Metzger, Jerry Emerich, John Merryman, Dan Mithoefer, Dave Trotter.

SALE REVIEW from page 7

Table 1: Summary of All Guernseys Sold at Public Auction in 1987 with results submitted to the Guernsey Breeders' Journal.

No. Head		Total	Average
618	Cows (36 SWDs)	$ 676.535.00	$1.094.72
397	Bred Heifers	373.035.00	939.64
446	Open Heifers	307.410.00	689.26
12	Bulls	16.400.00	1.366.67
11	Unborn ETs	21.750.00	1.977.27
1484		$1.395.130.00	$ 940.11

Table 2. Bulls with Two or More Offspring Which Sold For $2,000 Or More.

Bulls Name	Number
Dutch Mill Telestars Fayette	12
Co Hill Farms T H Big Tex	5
Olympic View Prince Andy-Twin	4
Idle Neer Rondas Hornet	4
Welcome Choice Admiral	3
Western Glow Wistar Premier	3
Maurana Wis Telestar	2
Clovelly Top Hornet	2
Shadylawn King Arthur	2
Kellogg E Choice Pender	2
Nedrow Farms Telestars Nick	2

ter who ranked sixth on the top-seller list. Appraised 90 points, "Susy" sold bred to Admiral in the Wern Farm Dispersal held in Jefferson, Wisconsin. Tom Kipp of Dousman, Wisconsin, purchased this five-year-old cow who was the first-place four-year-old cow at the 1986 Indiana State Fair and second four-year-old cow at the 1986 Minnesota State Fair. This high-testing Guernsey produced 16,689M 5.4% 907F 3.8% 633P in 352 days. Her 87-point dam had lactations to 15,867M 5.2% 819F.

The first choice of four pregnancies out of GR-Level Gold Quantitys Trish was offered by Lyle and Neil Jensen at the Jensgolden Junction Sale in Balsam Lake, Wisconsin. Ken A. Forster of Lynden, Ontario, Canada, purchased the unborn embryo with the option of either a Fayette or Kenmir Nances Baker-ET calf for $4,000. The EX-93 Schwinghamer Farm Quantity dam, GR-Level Gold Quantitys Trish completed her best record of 5-10 19,448M 6.2% 1,198F 3.7% 717F in 365 days, having two additional records of over 1,000 pounds of butterfat. Trish's VG-86 daughter completed 5-01 365D 21,034M 5.7% 1,196F 3.4% 715P while her EX-90 daughter finished her top record at 2-03 14,555M 4.8% 699F 3.9% 566P in 365 days. Level Gold ET-Pending was the top-seller at the Jensgolden Junction sale and ranked 11th for the year.

Sires Backing The Top Sellers

Following the precedent he set a year ago, Dutch Mill Telestars Fayette had the largest number of offspring selling for $2,000 or more. Among Fayette's 12 progeny exceeding this goal was the high-selling sibling pair sold at the National Convention and Heifer Sales that brought a combined total of $18,750. A total of 133 head sired by Fayette sold this last year for an average of $1,167.52, rising dramatically from the 70 head sold in the previous year.

Table 3. Sales Averaging More Than $1,100

Sale	No. Head	Gross	Average
Win Crest III	23	$ 54,500.00	$2,369.57
National Convention Sales	32	69,625.00	2,175.78
Guernsey Gold Heifer Sale	5	10,800.00	2,160.00
North American Showcase Sale	26	53,650.00	2,063.46
Jensgolden Spring Consignment	32	43,600.00	1,362.50
Oklahoma Consignment Sale	42	51,950.00	1,236.91
62nd Minnesota State Sale	34	39,300.00	1,155.88
Pursley Complete Dispersal	91	101,180.00	1,111.87

Table 4. Bulls With 10 Or More Offspring Sold At Public Auction During 1987 Whose Average Price Exceeded $1,100.

Sire	No. Head	Average
Co Hill Farms T H Big Tex	25	$1,571.00
Kellogg E Choice Pender	13	1,192.31
Dutch Mill Telestars Fayette	133	1,167.52
Welcome Choice Admiral	36	1,157.50

Moving into the number-two ranking for leading sires was Co Hill Farms T H Big Tex with five offspring selling for $2,000 or more. Big Tex appeared at the top side of 25 pedigrees and commanded the highest overall average with $1,571.00. His overall average rose from the 1986 figures by $222.85. His top selling daughter, Yellow Creek Tex Louise-ET was purchased at the National Convention and Heifer sales for $4,500.

Tied for third, with four offspring bringing $2,000 or more, were Olympic View Prince Andy-ET and Idle Neer Rondas Hornet. One of the most widely-used sires in the Guernsey breed, Welcome Choice Admiral, had three offspring that commanded $2,000 or more in the 1987 sale ring with all 36 progeny that exchanged ownership averaging $1,157.50. Sildons WCA May who sold for $4,700 in the Win Crest III sale was Admiral's top-seller for the year. Western Glow Wistar Premier also had three offspring selling for $2,000 or more.

Debuting as one of the top sires and the only other sire to exceed an average of $1,100 with 10 or more offspring was Kellogg E Choice Pender. His 13 offspring averaged $1,192.31. He also had two progeny that brought $2,000 or more.

The Finest Sales

Continuing a tradition set by breeders on the West Coast years ago they once again featured the highest-averaging sale for the year. The Win Crest III featured 23 head that grossed $54,500 for an mean of $2,369.57. Hosted by Win Crest Farm located in Mabton, Washington, and owned by the Ken Winters family, this sale boasted some of the finest Guernseys to cross the auction block in 1987.

Three sales managed by Guernsey Marketing Service (GMS) of Columbus, Ohio, are the second- third- and fourth- highest averaging sales of the year. The National Convention and Heifer Sales held in May brought in $69,625 on 32 consignments for an average of $2,175.78. The top two consignments for the year sold in this sale. The Guernsey Gold Heifer Sale was the third-highest sale with a gross of $10,800 and a mean of $2,160. Another GMS managed sale, the North American Showcase Sale held in Louisville, Kentucky, brought an average of $2,063.46 on the 26 head sold. The third high-seller, Lily Lane Queen Penny crossed the auction block in this sale.

Pursleys Complete Dispersal in Springfield, Missouri, featured 91 Guernseys that sold for an average price of $1,111.87, to make it the highest averaging dispersal for the year. This dispersal was also managed by GMS.

In summary, 1,484 Guernseys sold in 1987 for an average of $940.11. Of the individuals sold, 618 head or 42 percent were cows, 397 or 27 percent were bred heifers, and 446 or 30 percent sold as open heifers.

A list of those animals selling for $3,000 or more during 1987 follows.

Yellow Creek Fayette Boone (9-86) $10,500
S: Dutch Mill Telestars Fayette; B: Boone Syndicate & Tri-State Breeders Cooperative, Baraboo, WI; C: Truman Weaver, Goshen, IN; National Convention and Heifer Sales, Pittsburgh, PA.

Yellow Creek Fayette Brooke-ET (8-86) 8,250
S: Dutch Mill Telestars Fayette; B: Michael Hurst, Jerry Emerich & Truman Weaver, Goshen, IN; C: Truman Weaver, Goshen, IN; National Convention and Heifer Sales, Pittsburgh, PA.

Lily Lane Queen Penny (12-82) 6,500
S: Red Hill King Henry; B: Ray Orisio Jr. & Ernest Berousek, Woodburn, OR; C: Ernest Berousek Trustee, Yukon, OK; North American Showcase Sale.

Hansenarea Nick Binny (11-83) 5,650
S: Nedrow Farms Telestars Nick; B: Mark Erdman & R. D. Wilson, Chenoa, IL; C: Richard A. Hansen, Cherry Valley, NY; New York Spring Classic, Cortland, NY.

Sildons WCA May (9-85) 4,700
S: Welcome Choice Admiral; B: May Syndicate, Petaluma, CA; C: Sildon Farm, Petaluma, CA; Win Crest III, Mabton, WA.

ATTENTION Junior Members

Fifth Annual Youth Essay Contest

Rules

1. Applicant must be a junior member of the American Guernsey Association, and have been born from January 1, 1967 through December 31, 1978.
2. The essay is limited to 500 words or less and should be typewritten.
3. Entries must be submitted to the AGA by September 1, 1988. A panel of judges will evaluate the entries to determine the national winner and first runner-up essay.
4. The two top essays will be printed in the December 25 "Youth" issue of the *Journal*. The first-place essay writer will receive a check for $100, with the first runner-up receiving a $50 check.

If there are not five or more entries, this contest will be discontinued. Mail your entry today!

Deadline
September 1, 1988

Topic
"How can Guernsey breeders get more people interested in Guernseys?"

Mail Entries To

Youth Essay Contest
American Guernsey Association
P.O. Box 27410, Columbus, Ohio 43227

Bettsward Commander Susy (11-81) 4,600
S: Bettswards Jeannie Commander; B: Tom Kipp, Dousman, WI; C: Chester & Barbara Williams, Waukesha, WI; Wern Farm Dispersal, Jefferson, WI.

Yellow Creek Tex Louise-ET (10-82) 4,500
S: Co Hill Farms T H Big Tex; B: Ken Forster, Lynden, Ontario, Canada; C: Dr. Tye Henschen & Dr. G. W. Snider, Goshen, IN; National Convention and Heifer Sales, Pittsburgh, PA.

Mountain Brook Big Tex Lorna (5-83) 4,500
S: Co Hill Farms T H Big Tex; B: Travis Smith Lindsey, Danville, IL; C: Tom & Mary Lurvey, Lone Rock, WI; National Convention and Heifer Sales, Pittsburgh, PA.

Nedrow Farms Nick Lira (11-83) 4,350
S: Nedrow Farms Telestars Nick; B: Ernest Berousek, Yukon, OK; C: Kevin J. Nedrow, Clifton Springs, NY; Win Crest III, Mabton, WA.

Maple Lane Fayette Angel (12-86) 4,100
S: Dutch Mill Telestars Fayette; B: Travis Smith Lindsey, Danville, IL; C: Bryan Keith Wolfe, Rome, OH; Kentucky Spring Show and Sale, Louisville, KY.

Level Gold-ET (0-00) 4,000
S: Dutch Mill Telestars Fayette or Kenmir Nances Baker-ET; B: Ken Forster, Lynden, Ontario, Canada; C: Lyle & Neil Jensen, Balsam Lake, WI; Jensgolden Spring Consignment Sale; Amery, WI.

Clover Jack Andy-ET (0-00) 3,400
S: Olympic View Prince Andy-Twin; B: Daniel Brubaker, Dayton, VA; C: Henry J. Giacomini, Ferndale, CA; National Convention and Heifer Sales, Pittsburgh, PA.

Jualmi Diamonds Lace (3-81) 3,200
S: Jualmi Deacons Diamond; B: Julius Mithoefer & Family, New Palestine, IN; C: Rolling Lea Farms Inc., Thortown, IN; Rolling Lea Farms Dispersal, Thortown, IN.

Bettswards Gratitude Alfalfa (3-82) 3,100
S: Bettswards Telestar Gratitude; B: Randy Knapp, Onalaska, WI; C: Chester & Barbara Williams, Waukesha, WI; Wern Farms Dispersal, Jefferson, WI.

J Mar Nell Fayette Amanda (3-86) 3,100
S: Dutch Mill Telestars Fayette; B: Spring Walk Farm, Big Prairie, OH; C: Samuel H. Parrott, Knob Noster, MO; North American Showcase Sale, Louisville, KY.

Yorklands D J Sally (12-82) 3,100
S: Locust Hill Dari Jason-Twin; B: Carl Fortkamp, Coldwater, OH; C: Betsy Hunker, Fostoria, OH; North American Showcase Sale, Louisville, KY.

Olympic View T H Della (4-81) 3,050
S: Clovelly Top Hornet; B: Myron Lancaster, Lynden, WA; C: Keith & John Egbert, Bow, WA; Emrl Farm Complete Dispersal, Bow, WA.

Hill Crest Jolly Charm (11-84) 3,050
S: Will O West TH Jolly; B: Derry Hawker, New Plymouth, ID; C: Deloy Hawker, New Plymouth, ID; Win Crest III, Mabton, WA.

Win Acres Fayette Betsy (4-86) 3,050
S: Dutch Mill Telestars Fayette; B: Kathy Wachtel, Big Prairie, OH; C: A. Winters, Prosser, WA; Win Crest III, Mabton, WA.

Vale View Generator Plush (5-83) 3,000
S: Lone Palm M Generator; B: Joe Pritzl, Fruitland, ID; C: Vale View Guernseys, Vale, OR; Win Crest III, Mabton, WA.

Want The Most For Your Guernseys
Use Guernsey Marketing Service

Top GMS Sales for 1987:

National Convention and Heifer Sales
32 Head Average $2,175.78

North American Showcase Sale
26 Head Average $2,063.46

Guernsey Gold Heifer Sale
5 Head Average $2,160.00

Pursley Complete Dispersal
91 Head Average $1,111.87

Top-Selling Consignment for 1987
YELLOW CREEK FAYETTE BOONE
Price: $10,500
Sale: National Convention and Heifer Sales

Other 1987 Outstanding Consignments

HANSENAREA NICK BINNY
Price: $5,650
Sale: New York Spring Classic

YELLOW CREEK TEX LOUISE-ET
Price: $4,500
Sale: National Convention and Heifer Sales

MOUNTAIN BROOK BIG TEX LORNA
Price: $4,500
Sale: National Convention and Heifer Sales

MAPLE LANE FAYETTE ANGEL
Price: $4,100
Sale: Kentucky Spring Show and Sale

YELLOW CREEK FAYETTE BROOKE-ET
Price: $8,250
Sale: National Convention and Heifer Sales

LILY LANE QUEEN PENNY
Price: $6,500
Sale: North American Showcase Sale

1987 was GMS's year for expansion. Four out of eight sales that averaged over $1,100 were managed by GMS. An even more impressive feat is that seven of the top 10 animals sold went through GMS managed sales.

Farm dispersals utilizing GMS have benefited by having considerable quantities of cattle go to out-of-state buyers. In 1987, GMS managed eight dispersals. Forty-four percent (44%) of the total head sold went to out-of-state buyers in 20 different states and Canada. By having out-of-state buyers present at these dispersals, either in person or by phone bids, many dollars were added to the sale gross. We in GMS are confident of our ability to bring buyers and dollars to a sale. Although we do not enjoy seeing a Guernsey herd disperse, when it is time for a Guernsey breeder to "cash in" that investment, we are certain that we can make that dispersal a profitable experience.

To obtain the maximum return for your Guernseys, it pays to utilize GMS. We also suggest that breeders take advantage of our private treaty services.

GUERNSEY MARKETING SERVICE
Michael Sprick • Karla Stockli • Matt Hendel
P.O. Box 27410
Columbus, OH 43227
Phone (614) 864-2409

A Star In The Making

FIVE STAR ADMIRAL HUMMER (VG)
1/88 CI: +811M +33F +$101 +20P +$90CY, CIT +1.2, CPI +197
2-03 305D 2X 21,230M 3.9% 825F 3.5% 738P*

- National Class Leader
- Jr. Two-Year-Old Cow, 10th for Protein
- MCD +9,284M +266F +260P
- By Admiral
- Her Fayvor dam made 827F

Our goal is to breed more cows like "Hummer." Stop and see her and her herdmates anytime!

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894 S. Bank Road, Oakville, WA 98568
Telephone (206) 273-7313

Appraisal Results

April-May 1988	90s	80s	70s	60s	50s	Total
Colorado						
Forsyth, W. Dean, Longmont		5	3	0	0	9
McClellan, Saneta, Laporte	0	1	0	0	0	1
Idaho						
Baker, Charles R., Homedale	1	13	6	4	0	24
Lincoln, R. L., Parma	1	12	9	4	0	26
Pritzl, Joe, Fruitland	2	11	7	1	0	21
Maryland						
Brown, Frank D. Jr., Port Deposit	2	26	20	4	0	52
Dixon, S. Keith & Lee H., Chestertown	0	3	2	2	0	7
Frey, C. Nevin Sr., Williamsport	1	2	4	1	0	8
Level Square Associates, Henderson	0	16	22	9	0	47
Messix, William B. III, Queen Anne	2	6	2	1	0	11
Myers, John H., Worton	0	5	8	5	0	18
Rocky Maple Associates, Hagerstown	1	21	17	2	0	41
Schebly, William S., Clear Spring	2	17	10	0	0	29
Unicorn Associates, Union Bridge	8	3	0	0	0	11
Missouri						
Sancrest Farms, Billings	1	1	0	0	0	2
Montana						
Scott, David, Whitehall	1	18	19	6	1	45
New Jersey						
Scott, Edward Jr., Lafayette	0	11	9	1	0	21
Oregon						
Orisio, Raymond, Woodburn	1	17	10	4	0	32
Pennsylvania						
Becker, Maude, Brookville	0	4	6	0	0	10
Campbell, Roger A. & Kathy A., Halifax	2	17	14	3	0	36
Clare, David G., New Tripoli	1	10	13	6	3	33
Brenneman, J. Richard, Quarryville	1	17	14	2	0	34
Ferris, Joseph H., New Wilmington	0	6	9	3	0	18
Fisher, Gary, Portersville	0	2	3	0	0	5
Garber, Fred, Chambersburg	0	26	23	12	0	61
Garber, Kenneth B., Willow Street	1	10	10	2	0	23
Garber, Ray M., Chambersburg	0	9	11	4	0	24
Glad Run Farm Inc., Enon Valley	0	8	9	3	1	21

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Mark VanMersbergen (206) 354-3045
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5-04 365D 2X 21,610M 4.9% 1,058F

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579F 3.2% 459P
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The California Guernsey Cattle Club Invites You to Attend the California State Fair on August 25 and 26.
CA State Sale: August 25
CA State Guernsey Show: August 26
Russell Wirt - Judge
Watch the August Journal for sale information.
Laurie Askew - Adm. Sec., P.O. Box 696, Hilmar, CA 95324. Telephone (209) 632-7539.

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Enjoy These Benefits

- Continuous DHIR test with quarterly summaries.
- Appraisal of all first- and second-lactation cows every seven to 10 months (older cows may be scored for $3.50 per cow at the owner's option).
- Substantial discounts on registry applications.
- Complete summary of individual cow trait breakdowns after each appraisal as well as summaries by sire and age groups within herd.
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- Both 305-day and 365-day records will automatically be recognized as official for pedigrees, awards and other programs if interested TPE herds enroll on a 365-day option program.
- Complete listing of cow indexes for milking herd twice each year.
- Complimentary USDA/AGA sire summary subscription (two summaries annually).
- Eligible for national production awards and outstanding herd awards.
- Discounts on official AGA pedigrees.

Save Money, Too

Under this six-month special program, a 50-cow herd would save as follows . . .

FEES FOR NON-TPE HERDS

DHIR (6 months)
50 cows @ $5 □ 2 ..... $125
$10 herd fee 10
Subtotal $135

APPRAISAL (1 appraisal)
All 1st- and 2nd-lactation cows (roughly 50% of herd)
25 cows @ $6 ..... $150

SIRE SUMMARY (1 summary)
One @ $10 ..... $10

COW INDEX PACKAGE (1 summary)
50 cows @ $.50 ..... $25

Six-month Non-TPE Total $320.00

FEES FOR TPE HERDS

50 cows @ $7.50 ÷ 2 ..... $187.50
$10 herd fee 10.00

Six-Month TPE Total $197.50

SIX-MONTH SAVINGS $122.50

Plus Savings Each Time You Register A Calf!

TPE can help you purchase and merchandise cattle with complete pedigree information and AGA verification of records. And, you can actively contribute to the breed's data base for accurate sire proofs and cow performance information.

States that will be in the appraisal schedule from July through December are AL, AR, AZ, CT, IA, IL, IN, KS, KY, LA, MA, ME, MI, MN, MO, MS, NC, ND, NE, NM, NV, OH, OK, RI, SC, SD, TN, TX and WI.

Submit this handy coupon today to save money and make extra profit through TPE!

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Farm Name _____ **Telephone Number** _____

Address _____

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_____ Cows (all Guernseys on most recent test sheet) @ $3.75 . . . $_____

Herd Fee @ $10 ..... 10.00

Total $_____

□ **Yes!** Mail pedigrees after each quarterly report on cows completing records @ $3 each.

_____
Applicant's Signature

Mail to: Performance Department, American Guernsey Association, P.O. Box 27410, Columbus, Ohio 43227 • (614) 864-2409

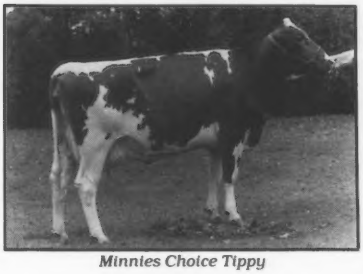
National Production Award Winners

This outstanding line up of top producers from 1987 features a national show grand champion and All-American, a world record holder, a genetic recovery animal, top 10 living lifetime producers and national class leaders.

Their top notch performance is evident with an average Modified Contemporary Deviation (MCD) of +7,944M +305F +262P, a 91.2 average final score and a best-record average of 29,240M 1,228F 1,072P. Minnies Choice Tippy, Royal Paulson Champion, Blossom Hill Ron Sally, Northlyn Dariboy Deb, Dewberry Farms Fayvors Likable and their current owners were recognized in May at the American Guernsey Association annual meeting in Blaine, Washington.

New England GBA Trophy

The New England GBA Trophy recognizes the highest 305-day, two-time, mature-equivalent (ME) milk record in the breed for the year. First awarded in 1974, this year's honor goes to Minnies Choice Tippy, a 91-point cow with 24 national class-leading designations. Her lifetime totals to date are 129,280M 4.3% 5,544F in 1,577 days. Clara Lee Hipp of Saluda, South Carolina bred this Kellogg Minnies Choice daughter who was owned by Eric Hipp when the record was made. Ernest Berousek of Yukon, Oklahoma, purchased this seven-year-old cow after she completed her 305-day lactation 5-04 30,540M* 4.1% 1,250F* 3.3% 1,020P*. The record, converted on an ME-basis to 29,318 pounds of milk, earns "Tippy" the 14th annual New England GBA Trophy.



Minnies Choice Tippy

Liebers Trophy

Established in 1949 by Mr. and Mrs. Otto Liebers of Lincoln, Nebraska, the 1987 Liebers Trophy honors the living cow with the highest lifetime milk production credits to date. For the second year in a row, the only cow with over 40,000 pounds of milk in 365 days, 88-point, Royal Paulson Champion earned this citation.

"Champion" has produced 247,232 pounds of milk and 9,309 pounds of butterfat in 2,809 days. She is currently the leader for milk production in the top 10 living lifetime producer bracket as well as a two-time New England GBA Trophy winner and 14-time national class leader.

Bred by Kenneth Hipp of Saluda, South Carolina, she completed her current lactation of 40,240M* 3.6% 1,440F* 3.1% 1,263P* in 365D at 10-00 for her current owners the Royal Paulson Champion Syndicate of Winston Salem, North Carolina.

Sired by Royal Champion, a Housleys J Champion son, this outstanding producer has four VG daughters, two with national class-leading records.

Royal Paulson Champion

Valley Set Award

Returning to the production winner's circle again, Northlyn Dariboy Deb received the Valley Set Award for the second consecutive year. Sponsored by Ronald Wenger and family of Valley Set Farm in Goshen, Indiana, the silver pitcher honors the cow with the highest living lifetime butterfat production to date.

The 18-year-old Western Glow Darimost granddaughter is currently the butterfat leader for the top 10 living lifetime producers and is second for milk production within this elite group. She was originally registered through the AGA's Provisional Registry (PR) Program the forerunner of the Genetic Recovery (GR) Program. Bred and owned by James Assink of Lynden, Washington, she has produced 231,300M 11,138F in 5,020 days. "Deb" has completed five butterfat records over 800 pounds.

She has three high-testing daughters by Western Glow Wistar Premier. Deb's 88-point daughter, Northlyn Premier Ardel, made 7-6 305D 2X 15,340M 5.8% 893F 4.1% 633P. The other two Premier daughters have records up to 886 pounds of butterfat.

Nyala-Bedford Trophy

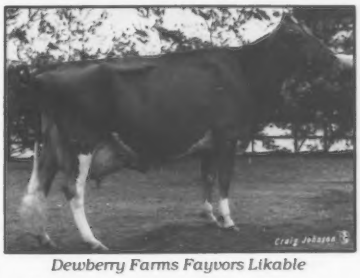
Blossum Hill Ron Sally, the third-place, three-year-old cow at the 1987 NGS-Madison and daughter of the 1986 Honorable Mention All-American Four-Year-Old Cow Artie A Jay Silica (EX-94), is the recipient of this year's Nyala-Bedford Trophy. This award, offered in memory of F.T. Bedford of Nyala Farm in Connecticut is given annually to the two-year-old cow with the highest DHIR mature-equivalent statistics for milk produced in over 270 and not more than 365 days.

Blossum Hill Ron Sally

This year's winner, a 91-point Idle Neer Rondas Hornet daughter, has MCD credits of +14,901M +485F +438P. Her 305-day, national class-leading, two-year-old record is 24,960M* 3.9% 982F 3.5% 867P*. These figures convert to 29,203 pounds of milk and 1,119 pounds of butterfat on an ME-basis. Bred and owned by Leonard J. La Roche of Athens, Wisconsin, she has January 1988 cow indexes of +2,007M +$212 +$199CY, CIT 1.8. Her Cow Performance Index (CPI) of +414 ranks her fourth in the breed for CPI.

Tarbell Trophy

Dewberry Farms Fayvors Likable (EX-95) is this year's winner of the Tarbell Trophy. Given in memory of Gage E. Tarbell, this award goes to the breed's highest 305-day, mature-equivalent butterfat record.



Dewberry Farms Fayvors Likable

Bred by Kristin Gage of Decatur, Texas, this Housleys Dari Fayvor daughter made 5-08 305D 2X 24,030M 5.3% 1,270F 3.6% 857P with an ME of 25,712M 1,359F. Likable's 365-day completed lactation of 27,200M 5.2% 1,417F* 3.6% 971P* earned her two national class-leading notations. Her 90-point Fauver Hill S Factor dam with 701 pounds of butterfat is backed by two more generations of high-producing, Excellent cows. Currently owned by Karla Hal-

Page 14

N'TL PRODUCTION from page 13

bert of Union, Missouri, this two-time national show grand champion and three-time All-American is the dam of Arrow Head TF Linkon, syndicated in the 1986 National Convention and Heifer Sales. Arrow Head TF Lindon, Linkon's full brother, has semen available through Western Ontario Breeders, Inc. Eastern and United Breeders, Inc.

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15 Cows 16,466M 4.2% 694F

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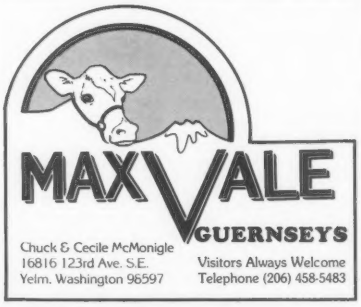
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Increased Milk Production - *The Key to Guernsey Profitability*

The dairy industry has changed considerably over the past 10 years. Not only has the blend price of milk fluctuated, but the prices of cattle, feed, land and equipment have all had a tremendous effect on the dairy farms of today. Profitability of a dairy herd has become even more crucial than before. The profitability margin between the five major dairy breeds is narrowing and dairymen are finding that multiple component pricing (MCP), increased production per cow, fluctuating milk prices and differences in start-up or expansion costs are affecting their decisions concerning which breed they will milk.

In a study published in the *Journal of Dairy Science*, G.H. Schmidt and D.E. Pritchard concluded that "higher production per cow is the key to profitable production for Guernseys." All of the research was accomplished using a microcomputer electronic spreadsheet. Feed requirements were calculated from the National Research Council requirements for milk yield, butterfat test and main tenance. Other variables such as feed and labor costs were calculated or taken directly from extension or other publications. Production information for each breed was derived from average production of U.S. cows on all DHI production testing programs in 1985. Keeping those factors constant, the two professors from The Ohio State University based their study on varied market conditions using milk prices ranging from nine dollars to $15, two feed prices and four protein differentials.

When Schmidt and Pritchard changed the market scenario and kept the other factors relatively constant, high feed prices and protein differentials gave Guernseys a substantial edge, placing them first for profitability among the dairy breeds when milk price was below $11. The spreadsheet program allowed the two researchers to show how income over feed and variable costs is highly influenced by factors such as milk yield and feed costs. One example of this is shown in Table 1. When milk prices were set at $10 and feed prices were high, Guernseys were the most profitable dairy breed in a market paying a protein differential ranging from $.10 to $.22. Although they were unable to supply precise data, Schmidt and Pritchard maintain that with butterfat and protein tests at 4.6 and 3.6 percent, respectively, for 1,100-pound Guernseys, the "income over feed and variable costs of Guernseys producing 13,000 pounds of milk with a 16-cent protein differential is already competitive with other breeds." Whether feed prices are low or high, if either production or protein differential are increased, the income over feed and variable costs surpasses that of other dairy breeds.

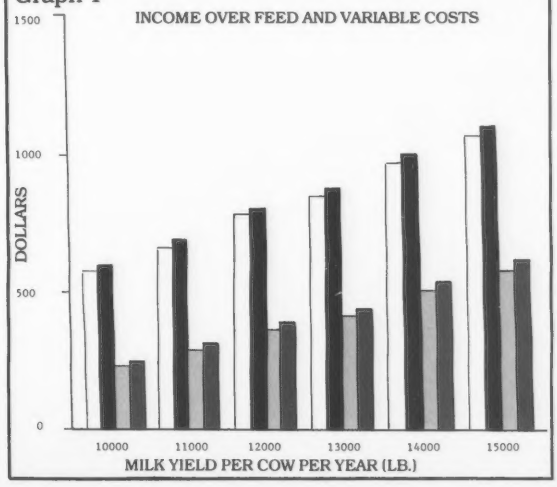
Conversely, if a Guernsey produces 12,000 pounds of milk in a market in which feed costs are low, milk price is $10 and a 16-cent protein differential is in effect, Guernseys lose their edge. When one examines the scenario of $14 milk and low feed prices, the Guernsey would have to average 14,000M and receive at least a three-cent protein differential to maintain a part of that advantage. Graph 1 shows how Guernseys producing over 13,000 pounds of milk in a $12 milk market with a $.16 protein differential would be very profitable. Overall, the profitability margin between Guernseys and Holsteins is narrowing (Graph 2). Because Guernseys produce a higher-solids product in a very feed-efficient manner, they become valuable and competitive in a marketplace with $10 milk and protein differentials ranging from $.10 to $.22. The same stands true for Guernseys in a cheese-yield pricing system. When the feed price is high and the cheese-yield price is equivalent to a dollar amount of $1.05, Guernseys are the most profitable breed. In other cases, they hold a number three position among the breeds. These scenarios range from $1.05 to $1.25 with both low and high feed prices (Table 2).

Schmidt and Prichard caution that "income and cost figures will vary from farm to farm and year to year." However, they point out, a program such as this spreadsheet will enable a dairyman to estimate his cash flow situation, identify trends and emphasize the important components of costs and returns for his operation. They insist,

"Increasing the protein differentials for milk certainly increases the returns and profits for the higher protein-testing breeds. However, protein differentials by themselves will not cause breed-average Guernseys to become more competitive in the milk marketplace. The key to increased income over feed and variable costs is increased production per cow. Previous studies have indicated that whenever it is profitable to milk cows, it is profitable to obtain maximum yields. High production per cow is the key to profitable production for Guernseys."

When making breed comparisons, one must keep in mind the differences in initial purchase cost, as well as upkeep costs of the non-Guernsey breeds. For instance, in a situation where the milk price is $11, feed price is low and protein differential is

Graph 1



Graph 2

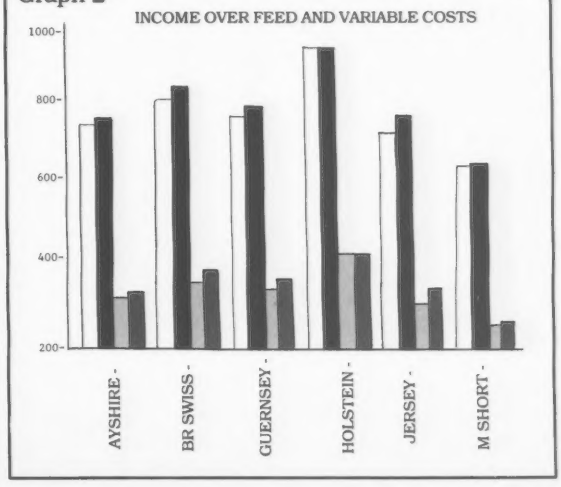


TABLE 1. Dollar income over feed and variable costs at three milk prices and two feed prices.

Milk Price1	Feed Price2	Prot. Diff.3	Ayrshire	Brown Swiss	Guernsey	Holstein	Jersey	Milking Shorthorn
9	L	.03	346	360	374	427	336	266
		.10	360	392	403	427	379	275
		.16	371	419	428	427	415	282
		.22	382	447	453	427	452	290
9	H	.03	-56	-65	-29	-50	-64	-100
		.10	-42	-33	1	-50	-21	-91
		.16	-31	-6	26	-50	16	-84
		.22	-19	22	51	-50	53	-76
10	L	.03	467	487	483	581	441	378
		.10	480	519	513	581	484	387
		.16	492	547	538	581	521	394
		.22	503	574	563	581	558	402
10	H	.03	64	62	81	104	42	12
		.10	78	94	111	104	85	21
		.16	89	122	136	104	122	28
		.22	101	149	161	104	158	36
11	L	.03	587	614	594	735	547	491
		.10	600	646	623	735	590	499
		.16	612	674	648	735	627	507
		.22	623	701	673	735	664	514
11	H	.03	185	190	191	257	148	125
		.10	198	222	221	257	191	133
		.16	210	249	246	257	227	141
		.22	221	277	271	257	264	148

1 $ per 45.4 kg milk
2 L = low feed price, H = high feed price
3 $ per 45.4 kg milk per 0.1 protein percent above 3.2%

TABLE 2. Dollar income over feed and variable costs when milk is priced on three cheese yield prices.

Cheese Price ($/.45 kg)	Feed Price1	Ayrshire	Brown Swiss	Guernsey	Holstein	Jersey	Milking Shorthorn
1.05	L	520	574	568	628	548	420
	H	118	149	166	151	149	54
1.15	L	649	717	696	782	679	534
	H	247	292	294	305	279	169
1.25	L	777	858	825	936	809	647
	H	374	433	422	459	409	283
Value per 45.4 kg milk ($) 2 -		12.27	12.84	13.79	11.50	14.48	11.73

1 L = low feed price, H = high feed price
1 Value based on cheese yield pricing formula

Legend for Graphs 1 and 2

- Low feed cost $.10 Protein differential
- Low feed cost $.16 Protein differential
- High feed cost $.10 Protein differential
- High feed cost $.16 Protein differential

$.03, a Holstein will show a dollar income over feed and variable costs of $257. That figure for Guernseys is $191. However, the $66 difference in dollar income over feed and variable costs is offset by the lower initial purchase price.

The difference in initial purchase price becomes more dramatic if one combines it with the effects of the unstable milk market and the prospect of MCP. Since 1978, the milk price has fluctuated considerably, from a low in 1978 of $10.40, to a high in 1981 of $13, then back down to $11.50 in 1987. MCP has helped increase income for many dairymen and is becoming more prevalent throughout the United States. As stated by Schmidt and Pritchard, "With 29 percent of milk in the United States being used for cheesemaking, milk markets here are increasingly beginning to favor dairy breeds that produce milk with higher butterfat and protein differentials. This pricing system makes the Guernsey very economically competitive." While MCP does give the Guernsey an advantage in some milk markets, the biggest benefit to Guernsey breeders occurs when they increase the average production of their herd. Much of this can be accomplished through management and the rest through genetics.

Putting the MCP programs and the Guernsey's high-butterfat, high-solids product aside brings to light other less-obvious advantages. Feed costs for Guernsey are lower than that of some of the larger breeds, not only because of their smaller size, but because of their exceptional feed efficiency. Because less feed is required for a Guernsey herd, a dairyman has many cropping options. He can work the same amount of ground as he would to feed a larger breed and either benefit from the sale of the excess feed or milk more Guernseys. Another option for the Guernsey dairyman is to work less ground, thereby lowering land, equipment and storage costs.

Despite their feed efficiency, the market conditions which encourage Guernseys, the lower initial purchase price and the overall positive outlook for Guernseys, a competitive edge in an MCP milk market and a narrowing profit margin between them and

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KEY TO PROFITABILITY from page 16

other breeds, Guernsey breeders must not become complacent. The average production for the national Guernsey herd must continue to rise, preferably at a rate faster than other breeds. In order to remain competitive and claim a larger share of the milk market, Guernsey dairymen must continue to improve both their management practices and the genetics of the breed. SS

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Quality is the Name of the Game at Glensfoot Farm Inc.

June is Dairy Month, but to Robert Wilson, manager of Glensfoot Farm Inc., every month is dairy month. Glensfoot Farm Inc. is not only a top-quality group of dairy cows, it is a quality-oriented milk processing center.

Surrounded by an old stone fence, Glensfoot Farm Inc. lies at the edge of the quaint town of Cherry Valley, nestled in a little valley in central New York. "Our main goal here at Glensfoot Farm," Wilson said, "is to continue to maintain and build the quality of our product and to serve the public the best that we can."

Glensfoot Farm Inc. is a family corporation that has been passed down through generations since 1793. The president of the corporation is Beekman Cannon. Originally an all Jersey herd, it now consists of Guernseys and Holsteins. Wilson noted that the farm has sold milk and dairy products for the past 195 years.

The Milk Jugging Business

Glensfoot Farm currently sells whole milk by the gallon and half-gallon. The farm also offers two percent, skim, heavy cream and chocolate milk to its customers. Wilson said that the farm is best known for the heavy cream that it sells. The cream contains about a 40 percent butterfat content.

The corporation's most current project is developing a premium ice cream. Wilson uses a recipe that has been developed with help from Cornell University. "It's a rich and easy product that will be sold on a limited basis," said Wilson.

The milk and dairy products developed at Glensfoot Farm Inc. are marketed within a 30-mile radius of the farm. Customers include local stores and restaurants. All the milk is sold wholesale. "People like it because of its unique flavor caused by the combination of Guernsey and Holstein milk," Wilson said.

Robert Wilson, manager of Glensfoot explains the jugging process.

Milk Processing Under The Glensfoot Label

All the milk produced on the farm is used. Currently, 4,000 pounds of milk are being processed daily. The cows are milked three times (3X) a day. The milk goes directly into a bulk tank where it is pumped to one of the two vat pasteurizers. The milk from both breeds is mixed, giving it that unique flavor.

All milk goes through the homogenizer to the separator for skim or two percent milk, or it goes to the bottler. The farm bottles 95 percent of its milk in plastic containers.

The Herd

Glensfoot Farm has been milking the herd on a 3X basis for a year. Wilson states that they moved from two-time to three times a day for two reasons, udder health and increased production. With the Guernseys' rolling herd average (RHA) over 15,000M and 714F, Wilson said that changing to 3X-milking helped the cows produce more milk and relieve stress and pressure on the udders.

The two breeds are each separated into groups based on production. Within each group are three milking groups, a pre-fresh group and a group of dry cows. The three milking groups consist of high producers, low producers and two-year-olds. The break between the high- and low-producing groups for the Guernseys is 50 pounds.

The cows are housed in a tie-stall, set-up facing head-to-head. One main feeding alley runs the length of the building. In front of each cow is a colored tape designating to which group the cow belongs. The cows are fed a total mixed ration (TMR) designed for each group. The two-year-olds are fed their TMR from one week after calving to two weeks prior to calving. They do not deviate from the TMR designed for their group, regardless of production.

The pre-fresh group is fed a ration designed for 70 pounds of production starting two weeks prior to freshening and continuing to one week after calving.

Good Management Is The Key To High Production

"A balanced ration and high quality forages are what raise and maintain maximum product," Wilson said. Wilson has proved his point by achieving high production with all the herds he has managed. "You have to work a little bit at a time getting better quality forage and coming as close to the complete balanced figures for the ration as you can. We re-balance continually, sampling forages and fields all the time," Wilson said.

Another factor that lends to top production, Wilson notes, is good labor and overall herd management. Glensfoot Farm employs six people combining full and part-time help. "Some people don't realize that labor management has to be number one on the list. If you have outside help, you have to realize that they are the same as you are. If they do a good job, tell them. If they enjoy what they are doing everyone rewards," said Wilson.

All cows have their feet trimmed when they are dry and again once during the year. "That's one of our main goals with the Guernseys, better feet and legs," Wilson said.

Wilson maintains a herd health check program every two weeks. "It hasn't really raised the vet bill because the vet is here a shorter time and we use less hormones because we maintain closer heat checks better with the vet checking them every two weeks." The calving interval for the Guernsey herd is just over 12 months with a conception rate of one to three services per conception.

Wilson chooses his semen based on what he wants to achieve, and that is not necessarily milk production. He does not use all of one AI organization's semen offering either. He breeds for what he needs in his cows. Wilson believes that Guernseys have too much linebreeding.

"We are in the American Breeders Service young sire program. We try to stay away from Kellogg Minnies Choice because the herd was all Choice at one time. Currently we are using Dutch Mill Telestar Fayette and some of his sons. Jonkar Telestars Pride, Utopia Premier Playboy and Vailland Telestar Astro (known as Star) are other sires we are using. We have some Western Glow Wistars Premier, Idle Neer Rondas Hornet and Brooknook Cyclone daughters in the older milking herd."

He strongly believes in young sire programs. Wilson said that by using a limited amount of young sires the herd will not be hurt. He emphasized that a number of them should be used, not just one. "The genetics of young sires are sometimes superior to what is available (active-AI sires). We have made good gains within the breed through the use of these young sires."

Cows in the Valley

Wilson is excited about the future of one of his Star daughters. Glensfoot Diana Mitzi scored VG-89 dry after completing her first lactation. At 2-1 she made 359D 3X 17,670M

Glensfoot Mitzi Dana (VG-89) is one of the first cows Wilson shows when viewing the herd.

4.2% 739F 3.5% 617P. She has a Modified Contemporary Deviation (MCD) of 4,318M 112F 119P. Her dam is by Choice.

One of the best dam and daughter pairs in the barn is an Excellent Cyclone daughter and her Ripley Farms Kellogg Dailey-ET daughter. Glensfoot Cookie, EX-90, has January indexes of +458M +22F +$62 +16P +$64CY, CIT +1.2, CPI +137. Her latest lactation at 6-7 was 337D 3X 16,900M 4.6% 777F 3.5% 596P Her Very Good daughter, Glensfoot Cookie Candie, produced 16,390M 4.0% 658F 3.5% 568P in 305D at 2-3. This young cow has deviation credits of +3,888M +75F +108P.

A Merit Fortunes Agni daughter that Wilson is watching develop is Glensfoot Agni Kay. Appraised 86 points, she has indexes of +397M +34F +$78 +16P +$85CY, CIT +1.4, CPI +174. She is working on her 3-4 record and currently has 284D 13,560M 5.4% 734F 3.8% 521P. She has a Guerndean Daisey Emory Dana daughter born six months ago. "Kay" is out of a VG Choice.

"Agni did a good job in our herd, especially on feet and legs and giving the cows more strength. Star has done a good job for us, too, in the type area," Wilson stated.

The Future of Glensfoot

"We are working on merchandising and marketing programs for our herd. We have the production, but to get more competitive and marketable with the herd, we need to do better on appraisal. That is one of our goals, to get our type up," Wilson said.

Glensfoot Farm Inc. has recently become a *Guernsey Breeders' Journal* contract advertiser. This Total Performance Evaluation (TPE) herd, plans to implement an embryo transfer (ET) program in the future.

"Our goals include developing our ice cream under the same quality Glensfoot name and work this product into our business. Goals within the herd itself include increasing our marketability and merchandising and doing ET work."

The Dairy Industry

Wilson said that there will definitely be a future in the dairy industry. He believes that milk prices will go up. "There is not a milk surplus in the Northeast," said Wilson, he continued, "we can pretty much name our price. The future is going to be more market-oriented. Supply and demand rather than an imposed governmental control will predominate." This and other changes will occur by 1990. He said that dairy farmers will have to move with these changes and produce a higher-quality product demanded by the consumer.

Educating the Public

One of his current projects that involves the dairy industry is the "Ag in the Classroom" program. Wilson has been actively involved in this pilot program since its inception. Developed as a substitution program, teachers use the development of an agricultural product from beginning to end to teach the basics of reading, writing and arithmetic. The program is for teachers in the grades three through six. "It has really gone over well. Teachers do not want to share this with other teachers once they get hold of it because they like it so well," Wilson laughed. "And, it does help educate the teachers as well. They and the kids gain a better understanding of agriculture," he said.

Glensfoot Farm Inc. is a thriving business based on quality. The goals of this corporation reflect the goals of many dairymen within the industry . . . that quality is the number one priority.

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MCD +2,101M +97F +110P. This Jupiter daughter will be selling two months fresh. Her Deacon dam with 15,170M is scored EX-91. Next dam has lifetime credits of 2,651D 2X 129,430M 4.5% 5,746F and is scored VG-88. Others from this tremendous cow family . . .

An EX-90 Big Tex out of "Babe" sells projected to 2-01 305D 17,404M 738F ME. The Big Tex has one daughter selling, a December 1987 Fayette. Babe's December 1986 Admiral daughter due in January to Spring Walk Ettas Lieutenant also sells.

SUNNYDELL BT IVORY (VG-88)
3-07 138D 2X 8,569M 4.6% 393F 3.6% 310P RIP
Proj. 305D 2X 16,411M 753F ME
This 88-point Big Tex daughter sells due in February to Jetstream. Her VG-87 Telestar dam has 13,570M 5.0% 685F 3.7% 501P. The Admiral grandam is EX-90 with over 17,500M. Ivory's twin 1986 Telestar heifers will also sell, both due to Victory in September.

SUNNYDELL DEACON ELVIRA (VG-87)
1/88 CI: +504M +7F +$41 +11P +$31CY, CPI +75
5-08 299D 2X 19,645M 4.0% 787F 3.4% 666P RIP
Proj. 305D 2X 19,841M 795F ME
MCD +4,798M +96F +129P. Due in August to Fayette, this Deacon daughter sells. Her Very Good Top Marine dam has MCD +1,705M +47F with 3-01 305D 2X 16,890M 4.3% 724F DHIR. Her Big Tex daughter sells due to Lieutenant in September at 2-04.

This Excellent Deacon With 705F Sells

WAGNERS DEACON MISSY (EX-90)
8-00 305D 2X 14,900M 4.7% 705F 3.6% 530P DHIR
This 1982 Honorable Mention Junior All-American three-year-old Deacon daughter sells due to Big Tex in February. Her Villa Crest P Leader dam is VG-83 and produced over 15,200M 714F. The next dam is VG-88 with an MCD +1,799M.

Other Top Individuals Selling . . .

BETTSWARDS HORNET LOLITA (EX-90)
3-03 103D 2X 7,390M 4.5% 332F 3.6% 265P RIP
Proj. 305D 2X 18,281M 821F ME
MCD +1,683M +81F +45P. Her VG-88 Darimost dam has 6-02 365D 2X 15,080M 4.9% 734F 3.8% 569P DHIR. By Top Hornet, she sells due to Telestar in January. Lolita's December 1986 Telestar daughter due to Jetstream in February and her January 1988 Telestar calf also sell.

SUNNYDELL TELESTAR RUTHIE (EX-90)
1/88 CI: +491M +15F +$53 +13P +$48CY, CIT +1.0 CPI +109
3-07 132D 2X 9,849M 3.8% 372F 3.4% 330P RIP
Proj. 305D 2X 20,076M 758F ME
MCD +2,032M +26F +45P. This Telestar daughter sells due to Frank in February. Her Very Good dam has MCD +1,227M +61F with a best record of 4-01 359D 2X 17,100M 5.0% 850F 3.4% 587P. The next dam is VG-81, with over 114,000 pounds of butterfat. Ruthie's Admiral daughter sells due in December to Fayette.

OWNERS

Dr. & Mrs. Wayne J. Fowles & Family
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Elwyn & Louise Fowles
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SUNNYDELL BIG TEX ELISHA
Sold in 1986 Showcase Sale to Michael Hurst, Middlebury, Indiana. 1986 Junior All-American junior two-year-old cow nominee.

For More Information Please Contact . . .

GUERNSEY MARKETING SERVICE
Michael Sprick, Karla Stockli and Matt Hendel
P.O. Box 27410, Columbus, OH 43227
Telephone (614) 864-2409

RICHARD H. MERRITT
Town Farm Road
Farmington, CT 06032
Telephone (203) 677-1583

AUCTIONEER Phil Jacquier, Massachusetts License #249, Southwick, MA 01077, Telephone (413) 569-6421
If you have not received a catalog two weeks prior to the sale contact GMS immediately!

Sales

Jensgolden Spring Consignment Sale

The gavel was brought down at $2,100 for Laeschland Cora Robbi on April 16 at the Second Jensgolden Spring Consignment Sale in Amery, Wisconsin. This sale topper and third-place senior yearling at the 1987 Wisconsin State Show, was purchased by John Schumaker of Ellsworth. The junior two-year-old Dendels Orchards Cora Hollirex daughter is currently projected to 15,614M 806F 522P in 305 days. Her Red Hill King Henry dam made 22,210 pounds of milk and 919 pounds of butterfat in 365 days at four years, three months of age. The Very-Good grandam produced 665F while the 84-point fourth dam has records up to 19,050M and 930F. The fifth dam with 9-0 362D 19,790M 5.2% 1,034F 3.4% 674P scored EX-91. Bred to Bettswards Telestar Victory, Phil Laesch of Curtiss consigned this Johne's vaccinate cow.

The second high seller of the day was bred by Dale Shiffer of Eau Claire. GR-Truax Prairie Wiffette, a Dutch Mill Telestars Fayette daughter, is projected to 2-6 305D 2X 15,814M 730F 570P. Purchased by Phil Laesch for $1,800, she sold due in late May to Jonkar Telestars Pride.

Also selling for $1,800 was Spring Flo Captains Eve, a Schwinghamer Farm Captain daughter. Out of a high-testing Hornback Farm Prince Extra daughter, she made 15,920 pounds of milk and 731 pounds of butterfat at two years, three months of age. Eve's Olympic View Prince Andy maternal sister produced up to 750 pounds of butterfat. Consigned by David Vanden Heuvel of Black Creek, she sold bred to Mt Ararat Fayette Boris. Gerald Borgwardt took this cow home to Manitowoc.

The sale was held at Jensgolden Junction which is owned and operated by the Dale Jensen family. A social gathering, sponsored by the Polk-Burnett & Barron County Guernsey Breeders' associations, preceded the sale on Friday evening. The Barron County Junior GBA provided lunch on the day of the sale. The sale was managed by the Wisconsin Guernsey Breeders' Association.

In the box were Auctioneer Danny Shea-for of Richland Center and Pedigree Reader Arnold Knight of Markesan. Gib Krohn of Brandon and Victor Voight from Reedsville took bids at ringside. The sale averaged $1,067.78 on 45 head.

A complete sale summary and a list of animals selling for $1,300 or more follows.

SUMMARY

No.	Head	Total	Average
16	Cows	$22,150.00	$1,384.38
13	Bred Heifers	12,925.00	994.23
15	Open Heifers	12,175.00	811.67
1	Male	800.00	800.00
45		$48,050.00	$1,067.78

Second Jensgolden Spring Sale, April 16, 1988, Amery, Wisconsin.

John Schumaker, Ellsworth, WI
Laeschland Cora Robbie (9-85) $2,100
S: Dendels Orchards Cora Hollirex
(Phil Laesch, Curtiss, WI)

Phil Laesch, Curtiss, WI
GR-Truax Prairie Wiffette (11-84) $1,800
S: Dutch Mill Telestars Fayette
(Dale Shiffer, Eau Claire, WI)

GR-Maple Grove Diamond Nugget (1-85) $1,650
S: Housleys AFC Diamond
(Bruce Turner, Baldwin, WI)

Gerald Borgwardt, Manitowoc, WI
Spring Flo Captains Eve (7-84) $1,800
S: Schwinghamer Farm Captain
(David Vanden Heuvel, Black Creek, WI)

Mervin Olson, Cumberland, WI
Jensgolden BC Mary Lou-Twin (8-84) $1,700
S: Brooknook Cyclone
(Dale Jensen, Amery, WI)

Julie Engel, Shawano, WI
Maplehurst Fayvors Frieda (3-83) $1,600
S: Housleys Dari Fayvor
(Arnold Knight & Bernard Pralle, Markesan, WI)

Larry Lakey, Trempealeau, WI
Lone Pine Fayette Dana (3-87) $1,500
S: Dutch Mill Telestars Fayette
(John Lang, Marshfield, WI)

Tom Kipp, Dousman, WI
Elm Spring Captain Flair (5-85) $1,450
S: Schwinghamer Farm Captain
(Arnold Knight & Bernard Pralle, Markesan, WI)

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Pennsylvania Guernsey Breeders' Association
State College, PA

Sollenberger Silo Company
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Young's Inc., Livestock Nutritional Service, Roaring Springs, PA

Thank you for your financial support of the National Guernsey Show, to be held Wednesday, September 28.

Cornbelt Classic

Nineteen of the 23 animals that sold in the Cornbelt Classic in West Union, Iowa, brought over $1,000 to yield a sale average of $1,307.61, making this year's sale one of the best.

Auctioneer Doug Wilson of Shawano, Wisconsin, brought down the gavel at $1,875 for Terrapin Ridge Rondas Rachael. This Very Good Idle Neer Rondas Hornet daughter was consigned by Nicholas McCutcheon of Maquoketa. Milking 2-5 327D 2X 14,110M 4.3% 608F 3.6% 509P, Rachael's current indexes are +720M +14F +$65 +17P +$54CY, CIT +1.6, CPI +134. Bred to Wandas Buster, she carries a Modified Contemporary Deviation (MCD) of +3,538M +94F +110P. Her dam is an 85-point Maurana Wis Telestar daughter. Delbert Smith and family of Decorah took home this young cow.

Roger Laesch of Bloomington, Illinois gave the final nod at $1,775 to buy Oak Dell Misty, due in June to Wheatland Jupiter Playboy. This Housleys AFC Diamond daughter is out of a VG Telestar with 723 pounds of butterfat. The next dam is EX-90 with 177,170M 9,218F lifetime to date and a top record of 9-06 365D 2X 20,440M 5.3% 1,089F. She was consigned by Alan P. Heitman of New Albin.

Consigned by Gary Vos and family of Newton was Pleasant Valleys Capt Stardust, the third high seller. The Schwinghamer Farm Captain daughter was taken home by Adam Van Hove of Freeman, South Dakota with a final bid of $1,750. Due in October to Utopia Premier Playboy, she has a junior two-year-old mature-equivalent (ME) projection of 14,370M 586F. Her Welcome Flashs Hollirex dam is VG-83 with lactations to 17,250M 826F. The next dam with 655 pounds of butterfat is also Very Good.

The sale on April 23 was sponsored by the Iowa Guernsey Breeders' Association and managed by Guernsey Marketing Service, Columbus, Ohio. Michael Sprick of GMS read pedigrees. Duane Woodruff of Indianola; Don Eilers, Scotch Grove; and Matt Hendel of Columbus, Ohio, were the ringmen.

A list of animals selling for $1,300 of more follows, along with a complete sale summary.

SUMMARY

No.	Head	Total	Average
3	Cows	$ 4,425.00	$1,475.00
14	Bred Heifers	19,825.00	1,416.07
6	Open Heifers	5,825.00	970.83
23		$30,075.00	$1,307.61

24th Cornbelt Classic, April, 23, 1988, West Union, Iowa.

Delbert Smith & Family, Decorah, IA
Terrapin Ridge Rondas Rachael (9-84) $1,875
S: Idle Neer Rondas Hornet
(Nicholas L. McCutcheon, Maquoketa, IA)

Roger Laesch, Bloomington, IL
Oak Dell Misty (8-85) $1,775
S: Housleys AFC Diamond
(Alan Heitman, New Albin, IA)

Adam Van Hove, Freeman, SD
Pleasant Valleys Capt Stardust (6-85) $1,750
S: Schwinghamer Farm Captain
(Gary Vos & Family, Newton, IA)

Richard Kasten, Hazel, SD
Idle Neer Emory Boots (3-86) $1,650
S: Wagners T H Emory
(Donald Sywassink, Letts, IA)

Andrew Feldmann & Family, Farley, IA
Orthfield Dia Saphire (10-84) $1,650
S: Housleys AFC Diamond
(Merlin Orth & Family, Waverly, IA)

Earl Wachholz, Winona, MN
Beauty View Herald Gloria (5-86) $1,550
S: Glenville Herald
(Beauty View Farm, Wahoo, NE)

Merlin Van Hove, Freeman, SD
Haysetts Dits Iris (11-85) $1,550
S: Harmony Dots Dandy
(Richard Hays, Odell, NE)

Beaver Creek Farm, Clarksville, IA
Ludlows Acres Roxys Rhoda (1-86) $1,500
S: Harmony Quantity Volcano
(Kenneth Winke & Family, Waukon, IA)

Telestar Hero Mary (4-85) $1,350
S: Clearbranch Telestar Hero-ET
(Dale Gerlach & Family, Toledo, IA)

Earl Gnan, Norwood, MN
Idle Neer Fayette Salina (3-86) $1,450
S: Dutch Mill Telestars Fayette
(Idle Neer Farm, Letts, IA)

W. Richard Brase, Plainfield, IA
Rolling View Acres TF Beth (10-86) $1,400
S: Dutch Mill Telestars Fayette
(Francis Feldmann & Sons, Hopkinton, IA)

Willow View Fayette Margo (12-85) $1,300
S: Dutch Mill Telestars Fayette
(Clinton Leuenberger, Fort Atkinson, IA)

(L-R) Mr. & Mrs. Delbert Smith, Decorah, buyers of the top selling animal for $1,875, Terrapin Ridge Rondas Rachael, the nephew of Harold & Arlene McCutcheon and Mrs. Arlene McCutcheon of Maquoketa representing the consignor.

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+23P +$86CY, CPI +180
2-04 305D 2X 18,560M 3.8% 711F
3-03 305D 2X 20,350M 4.3% 866F
365D 2X 23,530M 4.3% 1,015F
4-09 305D 2X 17,950M 4.3% 770F
365D 2X 19,710M 4.3% 845F
6-02 305D 2X 21,490M 4.0% 848F
MCD +6,447M +154F +56P. By Maverick.

Fourth Generation:

VALLEY SET FAYVOR JULIE (EX-92)
1/88 CI: +519M +30F +$79 +12P
+$71CY, CIT +1.8, CPI +166
2-02 305D 2X 13,880M 5.0% 690F
3-02 298D 2X 15,830M 5.3% 841F
4-01 305D 2X 16,280M 4.8% 786F
5-03 255D 2X 14,581M 5.5% 808F RIP
MCD +2,721M +192F +69P. By Dari Fayvor.
1986 Junior All-American four-year-old cow.

Fifth Generation:

VALLEY SET T JULIET (D)
1/88 CI: +636M +36F +$96
+21P +$97CY, CPI +193
2-00 256D 2X 11,425M 5.6% 645F RIP
Proj. 305D 2X 16,118M 917F ME
By Telestar.

VALLEY SET RH JUNE (VG-84)
1/88 CI: +889M +24F +$91 +16P
+$68CY, CIT +2.0, CPI +177
2-04 305D 2X 15,340M 4.7% 714F
3-04 148D 2X 10,151M 4.7% 475F RIP
Proj. 305D 2X 18,665M 785F ME
MCD +2,145M +116F +20P. By Ron.

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Behind the Barn

Behind The Barn

Tom McKittrick has been named general manager of **World Dairy Expo Inc.** He joins the staff on July 1 and will work with the current management through the 1988 show. McKittrick, who grew up on Arlador Farm in Wisconsin, graduated from the University of Wisconsin-Platteville. Since May 1986 he has been the Regional Director of the National FFA Foundation. He and his wife will reside in Madison.

American Breeders Service (ABS) has announced the appointments of **Charles E. Stanley** to vice president of Personnel and **J.K. Walter** to vice president of the International Division. Stanley has been with ABS since 1980 working at the Corporate Research Center before becoming Director of Personnel. Walter began his career with ABS in 1984 as District Sales Manager for Central and South America. Since then he has served as Director of the International Division, responsible for all the firm's marketing activities in foreign countries. A new manager has been appointed to head the Peripheral Products division at ABS. **Jim Winter** will be in charge of marketing products other than dairy and beef semen. His responsibilities include the evaluation, positioning and marketing of new products and technologies as well as marketing ABS's current products. Winter has been with ABS since 1974 and was selected as a member of the 1981 ABS President's Round Table.

The **Center for Dairy Research (CDR)** located on the University of Wisconsin-Madison campus became the third of six dairy food research centers to receive funding from the **National Dairy Promotion and Research Board.** The Wisconsin Center for Dairy Research is the first facility of its kind in the nation dedicated solely to dairy-related research. The funding will help CDR continue its research to find new ways of using milkfat and other dairy components, exploring new uses for whey protein and lactose, developing a cheese technology base and improving the quality and safety of dairy foods.

Richard L. Goings has recently been named the new marketing specialist for dairy at the **Moorman Manufacturing Company.** Prior to joining Moorman's, he served as a nutrition and management consultant to 30 east-central Iowa dairies. He has also served as a dairy and livestock research and development specialist at Agway Inc., a New York-based dairy marketing cooperative.

Elizabeth Zimmerman, Guernsey Princess of Frederick County, Maryland, loves the month of June. An active 4-H'er, Elizabeth has put together and presented a program called "From Cow To You" for hundreds of grade school children. She also collects artifacts from the dairy industry's past such as cream separators, milk signs and butter churns and plans to open a Milk Museum this year next to her grandparents' antique store. Zimmerman makes fresh butter and ice cream and promotes dairy products whenever she can, especially during "June is Dairy Month."

Erick Metzger receives a check from MN GBA Sec. LuElla Fuchs from sale proceeds donated to the Promotion Fund.

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3-03 335D 18,030 920F 658P
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Bottom View Dispersal

Selling for $3,000, Rockland C Admiral Doll brought in the top price at the Bottom View Dispersal on April 2 at Bottom View Farm in Cleveland, North Carolina.

This Welcome Choice Admiral daughter was bred by Rockland Dairy Farms Inc. of Boone Mill, Virginia. "Doll" produced 3-3 305D 18,525M 4.3% 800F 3.4% 632P. She sold bred to Bottom View Fayette Telestar. Her Kellogg Chiefs Billy dam and her grandam were both high-testing protein cows. Bidding against M.B. Cline of Statesville, North Carolina, Bonnie B. Horsey of Cope, South Carolina, purchased this four-year-old cow.

Bottom View Fayette Patsy, the top bred heifer of the dispersal and also the second high-selling individual, sold for $2,650. Leslie Myers of Cleveland, North Carolina, purchased this Dutch Mill Telestars Fayette daughter bred to Bottom View Fayette Telestar. She was backed by a Bottom View Maverick Sampson daughter with 3-10 365D 18,506M 4.7% 876F 3.6% 668P. Patsy's grandam produced 18,250 pounds of milk and 840 pounds of butterfat in 305 days and was appraised 80 points.

Renee Bridges from Shelby, North Carolina, purchased PR- Bottom View Charlie Dewdrop for $2,400 to become the owner of the third-highest seller of the day. This Housleys Dari Fayvor granddaughter sold with a record in progress (RIP) of 9,055M 378F in 169 days. Her dam completed her best record at 6-3 305D 16,367M 4.5% 743F.

One of the top buyers at the dispersal, M.B. Cline, took home Bottom View Design Lois, a Western Glow Darimost granddaughter for $1,900. "Lois" sold with a 3-9 110D 6,182M 4.4% 269F 3.4% 212 RIP. Her Lyrene Prince Duke dam completed records of over 13,000 pounds of milk and 650 pounds of butterfat. M.B. Cline purchased a total of 28 head, averaging $1,025.53 for a total of $28,715 to become the top-volume buyer of the dispersal. Leslie Myers acquired four head that averaged $1,537.50.

Lutz Auction Service Inc. of Hickory, North Carolina, managed Warren E. Myers' dispersal which averaged $654.30 for the 164 Guernseys that crossed the auction block. W.R. Lutz Jr. and Rusty Lutz, both of Hickory, North Carolina, auctioned the dispersal.

The following is a complete summary of the sale and a tally of those animals selling at $1,300 and above.

SUMMARY

No. Head		Total	Average
101	Cows (1 SWD)	$84,775.00	$839.36
10	Bred Heifers	9,375.00	937.50
52	Open Heifers	12,430.00	239.04
1	Male	725.00	725.00
164		$107,305.00	$654.30

Bottom View Dispersal, April 2, 1987, Cleveland, North Carolina.

Bonnie B. Horsey, Cope, SC
Rockland C Admiral Doll (9-83) $3,000
S: Welcome Choice Admiral

Leslie Myers, Cleveland, NC
Bottom View Fayette Patsy (7- 85) 2,650
S: Dutch Mill Telestars Fayette

Bottom View B T Della (10-84) 1,400
S: Co Hill Farms T H Big Tex

Renee Bridges, Shelby, NC
PR-Bottom View Charlie Dewdrop (8-84) 2,400
S: Spring Walk Uncle Charlie

M. B. Cline, Statesville, NC
Bottom View Design Lois (1- 84) 1,900
S: Lances Dari Design

Bottom View B T Tess (9-83) 1,650
S: Co Hill Farms T H Big Tex

Bottom View Patrician Core (2-84) 1,600
S: Falcons Wistar Patrician

Bottom View Fayette Dena (7-85) 1,600
S: Dutch Mill Telestars Fayette

Bottom View Darimost Etta (8-83) 1,600
S: Bottom View Jupiter Darimost

Rockland Patrician Debra (6-82) 1,550
S: Falcons Wistar Patrician

Allen C Hoyle, Vale, NC
Bottom View Supreme Niki (11-82) 1,500
S: Croasdaile Maverick Supreme

Ernest B. Showalter, Waynesboro, VA
Bottom View Jay Cora (10-83) 1,475
S: Lone Palm Jeans Jay

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Non-Memorial Contributors from the Past Year
Fitzpatrick Fund
Alan and Barbara Mann, Silverton, Oregon
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AGA Staff

Several people have made memorial endowments to the Guernsey Foundation while others donate dollars for the good of the cause. These people realize the importance of supporting the Guernsey Foundation and its work. The Guernsey Foundation has funded advances in scientific and educational research in the areas of dairy husbandry, technology and the dairy industry as a whole. If you would like to support the improvement of the dairy industry, make a tax-deductible donation today.

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For More Information Contact A Foundation Officer

Erick Metzger, P.O. Box 27410, Columbus, OH 43227, (614) 864-2409.

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Michigan State Sale

Lot two in the catalog, Yellow Creek F Fan, topped the Michigan State Sale at the St. Johns Fairgrounds on April 23 when she sold for $1,450. This three-year-old Edisto Farms TH Friday daughter, consigned by Truman Weaver of Goshen, Indiana, sold fresh and open. She made 2-04 305D 14,290M 4.7% 668F 3.6% 509P. This 87-point female was purchased by Greg and Lynn De Forest of Leslie, Michigan.

Due in May to Shenmont Telestar Ringo, Pine Haven B T Lonnie Ever was purchased by Mike and Betty Philpott of Fremont, for $1,375. The second high seller of the day was sired by Valley Set BT Lonnie and out of a Corner Grove Telestar Matt daughter. She was consigned by Robert Thurow of Scottville.

Yellow Creek Telestar Lincoln, the only male to sell, was struck off at $1,250 to Lee Armston, St. Johns. Consigned by Murray Weaver of Goshen, Indiana, this Maurana Wis Telestar son is out of a 90-point Kellogg Minnies Choice with 19,430M 926F 673P. The next dam has five records over 20,000 pounds of milk and four records over 1,000 pounds of butterfat and is appraised 91 points.

Thirty-two head sold for a sale mean of $886.72. The Michigan Guernsey Breeders' Association managed the sale. Auctioneer Scott VanderKolk of Dorr and Pedigree Reader Ed Wright of Saginaw handled the sale from the box. Shirley Wright clerked the sale assisted by Ruth Watson of Hemlock and Sally Frahm from Frankenmuth.

A list of animals selling for $1,300 or more follows, along with a complete sale summary.

SUMMARY

No.	Head	Total	Average
13	Cows	$13,250.00	$1,019.23
14	Bred Heifers	11,400.00	814.29
4	Open Heifers	2,475.00	618.75
1	Male	1,250.00	1,250.00
32		$28,375.00	$ 886.62

Michigan State Sale, April 23, 1988, St. Johns Fairgrounds, St. Johns, Michigan.

Greg & Lynn De Forest, Leslie, MI
Yellow Creek F Fan (11-84) $1,450
S: Edisto Farms T H Friday
(Truman Weaver, Goshen, IN)

Mike & Betty Philpott
Pine Haven B T Lonnie Ever (8-84) $1,375
S: Shenmont Telestar Ringo
(Robert Thurow, Scottville, MI)

New York Spring Classic

Topping the New York Spring Classic April 16 was Brock Farm Admiral Lisa. She was struck off at $1,300. Bred to Housleys Dari Fayvor, Lisa's consignor was Richard Brock of Middletown, Connecticut. This Welcome Choice Admiral daughter sold backed by an 86-point Olympic View B Maverick dam with 690F. Leon Perry of Orleans, Vermont invested in this bred heifer.

Perry's second purchase, Toolite Ellas B T Ellen, had a selling price of $1,100. This Co Hill Farms T H Big Tex senior calf is backed by two VG-87 dams. She was consigned by Richard Tooley of Granville, New York.

This sale sponsored by the New York Guernsey Breeders' Cooperative, was held at the Cortland Sales Pavilion, Cortland, New York. Guernsey Marketing Service of Columbus, Ohio acted as sale manager. Jerry Kill of Norwich, Vermont auctioneered the sale while Michael Sprick of GMS read pedigrees. Kevin Nedrow of Clifton Springs and Roland Ripley of Cortland served as ringmen. The 31 animals sold averaged $694.36.

A complete sale summary and a list of animals selling for $1,300 or more follows.

SUMMARY

No.	Head	Total	Average
2	Cows	$ 2,025.00	$1,012.50
9	Bred Heifers	7,850.00	872.22
19	Open Heifers	11,125.00	585.53
1	Male	525.00	525.00
31		$21,525.00	$ 694.36

New York Spring Classic, April 16, 1988, Cortland Sales Pavilion, Cortland, New York.

Leon Perry, Orleans, VT
Brock Farm Admiral Lisa (8-85) $1,300
S: Welcome Choice Admiral
(Richard Brock, Middletown, CT)

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Heifers Show—6 p.m. Saturday, Oct. 1
Cows Show—9 a.m. Sunday, Oct. 2
Judge—Gary Estes, Ozark, Missouri
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3-04 365D 2X 21,420M 5.8% 1,239F* 3.3% 702P
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LAESCHS RONDAS HORNETS T J (EX-90)
1/88 CI: +822M +15F +$72 +14P +$49CY, CIT +2.6, CPI +150
3-05 223D 2X 17,810M 5.4% 956F RIP
Proj. 305D 2X 22,110M 1,175F Act.
HM Diff. +9,406M +466F. By Ron. First Jr. Two-Year-Old Cow, 1986 IL State Fair, NJS-Louisville. She has daughters by Big Tex and Fayette. The next two dams are VG.

Another Young Excellent!
MARFRED EMORY DESIRE (EX-90)
3-01 305D 2X 17,580M 5.2% 911F 3.5% 607P
365D 2X 20,540M 5.3% 1,090F
By TH Emory. She has a daughter by Wampanoag Fayette Smokey.

Production And Type
LAESCHS EVER READY RH BONNET (VG-88)
1/88 CI: +601M +$49 +$27CY, CIT +1.2, CPI +89
3-05 305D 2X 23,290M 5.4% 1,239F
365D 2X 27,000M 5.4% 1,461F
HM Diff. +8,190M +486F. By Ron. She has a Darimost daughter. Her 85-point grandam produced 912F.

A VG Top Dollar Daughter
SEDOHRS T D DICIE (VG-88)
3-02 305D 2X 19,790M 4.8% 941F 3.2% 642P
365D 2X 23,140M 4.8% 1,115F
MCD +4,566M +151F +99P. By Top Dollar. She has a daughter out of a Telestar son.

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1/88 CI: +728M +32F +$94 +28P
+$104CY, CIT +0.4, CPI +193
4-09 365D 2X 24,880M 4.4% 1,088F 3.5% 874P*
*National Class Leader
Sr. Four-Year-Old Cow, Eighth for Protein MCD +7,099M +326F +225P. A Patrician daughter, her dam is VG with 602F.

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IDLE NEER FAYETTE CAROL (91)
1/88 CI: +809M +11F +$65 +19P +$52CY, CIT +2.6, CPI +146
2-00 296D 2X 12,980M 4.0% 522F 3.4% 447P
3-00 305D 2X 16,280M 4.1% 662F 3.5% 563P
HM Diff. +5,280M +184F. By Fayette. She was the third jr. two-year-old cow at the 1986 Iowa State Fair. Her dam is a VG Ron daughter with 596F.

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Meetings

New York State Meeting

Albany, the capitol city of New York, served as the gathering place for the 56th annual meeting of the New York State Guernsey Breeders Co-operative Inc. President Robert Holcomb of Greene presided over the business meeting held April 9. The minutes of the 1987 annual meeting were read by Secretary Roland Ripley of Cortland. Barbara Nedrow from Clifton Springs presented the treasurer's report. Kevin Nedrow, chairman of the Guernsey sire committee for Eastern A. I. Cooperative, discussed the Guernsey sire-sampling program.

American Guernsey Association Director Robert Holcomb and AGA Records Department Director Arlene Crosser updated the group on AGA activities. Both related the successes of 1987 and the positive beginning of 1988. Crosser urged breeders to contact their AGA directors and staff with questions and concerns.

Future state Guernsey activities were discussed. Because of its past success, the cooperative decided to have a promotional booth at the Empire Farm Days.

The state picnic will be July 9 at Sunnyside Farm in Union Springs. This herd, owned by Harold Alexander, is the oldest Guernsey herd in the state.

New York GBA board of directors: seated (L-R) Paul Fleming, Barb Nedrow, Robert Holcomb, Roland Ripley, Charles Kiechle; standing (L-R) John Calhoun, Kevin Nedrow, Peter Coon, Robert Wilson, Terry Martin.

The 1988 Fall Sale was planned for October 22. The Spring Calf sale for 1989 will be held in conjunction with the state meeting. This meeting will be hosted by the Finger Lakes Guernsey Association.

Carol Wetherwax of Wyoming, chairman of the 1989 AGA national convention, reported on the convention agenda. The event is scheduled for May 19 to 22 at the Marriot Inn in Rochester. Wetherwax then presented President Holcomb with the first promotional button for the 1989 convention.

William Peck of Welcome Stock Farm in Schuylerville, served as the master of ceremonies for the evening awards banquet. Teri Martin of Gouverneur introduced the candidates in the New York Guernsey Queen Contest. Erin Martin of Gouverneur was crowned this year's queen while Debbie Morley of North Pitcher was named runner-up. A letter from Sheryl Church, the 1987 queen, was read thanking the state Guernsey breeders for the opportunities and memories her Guernsey activities had provided.

Richard Church of Freeville, presented the youth awards. Recognized as county Guernsey achievement winners were: Toni Cowan, Conewango Valley; Elizabeth Littlefield, Watertown; Alison Littlefield, Watertown; Nancy Mackin, Richfield Springs; and Kimberly Meyer, Hammond. Elizabeth Littlefield was named the state achievement winner. Recipient of the award for high production for an animal owned by a junior member was Elizabeth Seager of Prattsburg. Her entry, Cresthill Telestar Amy, produced 2-07 305D 2X 16,520M 4.0% 661F with a mature equivalent of 20,485M and 793F.

Production awards were announced by Arlene Crosser. The high herd for 10 to 49 cows was Glensfoot Farm of Cherry Valley with an average of 14,618M and 692F on 34.8 cows. The high herd in the 50- to 89-cow category belonged to Lawrence and Dale Hooker, Marlindale Farm of South Dayton with 81.4 cows averaging 13,122 pounds of milk and 604 pounds of fat. The high Guernsey herd with over 90 cows was Kevin and Barbara Nedrow of Nedrow Farms, with an average of 14,647M and 682F on 114.9 cows. The lifetime production award was presented to John Seager, Prattsburg for McDonalds Darimost Posey. In 4,026 days, she produced 169,401M 7,125F.

The 1988 Distinguished Service Award honoree was G. Harold Peck of Schuylerville. "He is noted for his support of the New York Guernsey sales and as breeder of Peckhurst Lassie," stated presenter John Calhoun of Eagle Bridge.

The 1987 slate of officers, including President Robert Holcomb, Vice President Paul Fleming of Auburn, Secretary Roland Ripley and Treasurer Barb Nedrow, will maintain their same position on the board. Frank Wiley of Victor was designated an honorary director for the state organization.

The keynote speaker for the evening was Dr. Bruce Widger of the New York State Department of Agriculture and Markets. Widger explained the state's testing program for blue tongue, Bovine Leukosis and Johne's Disease. He then presented certificates to John Calhoun for being the only herd in the state to test negative for all three diseases.

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5-05 330D 2X 18,400M 4.0% 728F 3.2% 597P
MCD +3,529M +47F +62P. By Choice. Backed by VG dam with 7-0 18,210M 716F. The next dam is also VG.

DERINDA CHUCK W CASINO (90)
1/88 CI: +657M +13F +$59 +17P
+$52CY, CIT +1.1, CPI +120
3-02 308D 2X 14,710M 4.3% 630F 3.6% 530P
4-02 279D 2X 13,400M 4.2% 565F 3.6% 481P
MCD +3,047M +82F +81P. By Cherie Chuck. She has an Able daughter due in June. She is owned by Warren Offenheiser.

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3-03 305D 2X 21,880M 4.3% 931F 3.6% 778P*
**Seventh Jr. Three-Year-Old Cow for Protein*
MCD +7,475M +206F +228P. By Jubilee. Her VG Maverick dam made 808F. The next dam made 632F.

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1/88 CI: +527M +15F +$55 +13P +$48CY, CIT +0.2, CPI +100
4-00 305D 2X 20,480M 4.2% 858F 3.4% 692P
MCD +4,610M +98F +126P. By Choice. She has an Adrian and yearling Pender daughters. Her VG Deacon dam has 2,286D 119,720M 4.1% 4,861F lifetime credits.

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WILSONVIEW FLAMES SATIN (EX-91)
1/88 CI: +530M +35F +$88 +16P +$86CY, CIT +1.0, CPI +178
2-06 304D 2X 18,610M 5.2% 961F 3.4% 639P
MCD +5,169M +388F +173P. This Clearbranch Jeans NP Flame-ET daughter was just flushed to Victory. Her VG dam made 3-1 365D 17,020M 739F. The next dam is VG with 154,660M 6,406F in 3,001D.

Now 88-points from the "Star" Family

WILSONVIEW ARTHUR SARAH (VG-88)
3-04 305D 2X 16,560M 4.5% 743F 3.7% 606P
MCD +1,456M +33F +51P. By King Arthur. Her dam is the EX-90 "Star" with 177,210M 7,440F lifetime credits.

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His Sire: Merit Fortune Agni

Finian's Dam

Med O Bloom Choice Faithful EX-93
3-6 365D 27,260M 4.7% 1,287F 3.6% 978P
Cow Index (1-87) +1,373M +60F +$177 +43P +$177CY
CPI +1.7, CPI +359
MCD +10,545M +447F +341P
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- 10-3 305D 26,170M* 1,000F 786P*
- Fourth for Milk & Protein
- MCD +5,763M +155F +142P
- Her Telestar daughter is VG-88 with 18,750M at 3-8.
- Sired by Edisto Farms Favorites Bonus
- Next dam is VG
- Being flushed to Victory

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2-00 354D 2X 16,370M 4.7% 773F 3.5% 575P
MCD +5,016M +280F +147P. By NP King-ET.

FLOR VICK V SOPHIE (VG-86)
1/88 CI: +805M +31F +$97 +21P +$89CY, CIT +2.2, CPI +206
2-00 316D 2X 15,010M 4.3% 648F 3.5% 528P
MCD +4,335M +153F +132P.

RUSLYN RIDGE HAPPY (90 @ 4-11)
1/88 CI: +505M +$44 +$35CY, CIT +2.3, CPI +106
4-04 299D 2X 14,480M 4.4% 641F 3.7% 530P
MCD +1,952M +50F +58P. By Fayette.

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2-08 354D 17,350M 4.3% 739F
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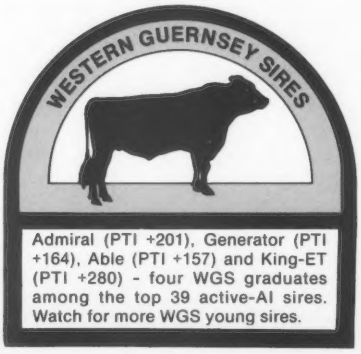

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HERD REGISTER FEE SCHEDULE (Effective April 1, 1985)

	FEMALES			MALES*		
Age in Months:	**Member On TPE**	**Member**	**Non-Member**	**Member On TPE**	**Member**	**Non-Member**
Animals under 6 months	10.00	13.00	18.00	20.00	26.00	36.00
Animals 6 to 12 months	15.00	20.00	25.00	30.00	40.00	50.00
Animals 12-24 months	20.00	25.00	30.00	40.00	50.00	60.00
Animals over 24 months	30.00	35.00	40.00	60.00	70.00	80.00

*Includes an official AGA Performance Pedigree

GENETIC RECOVERY FEES — **Members & Non-Members**

Original Animal (OA) ..... $ 5
Provisional Register (PR) 7
Genetic Recovery (GR) Regular Herd Register fees (minimum Herd Register fees will apply if submitted with OA and PR ancestors.)

Registrations done with a photo or sketch, will be charged an additional $2 fee.

TRANSFER FEES — **Members & Non-Members**

Transfer of Title (submitted within 60 days of date of sale) $12
Transfer of Title (submitted after 60 days from date of sale) 20
Complete herds transferred at one time within a family or when certain provisions are met with transfer to or from partnership (Write for rules and Special forms) 5
Transfer to Canadian buyer (Includes automatic re-registry in Canada) 15

DUPLICATE CERTIFICATES 7.50
RESERVED PREFIX (except for AGA Junior members) 10

Genetic Recovery Agents

Florida

Eunice Cole, 3101 SW Buckskin Ave., Okeechobee 33474. (305) 597-2285

Miles McCarry, 2006 N. Parkton Drive, Deltona 32725

Illinois

W. J. Latch, Route 1, Box 82, Sumner 62466. (618) 945-7467.

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Patty McMurray, RD 2, Box 688, Eighty Four 15330. (412) 239-2759.

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Neil Jensen, Route 1, Balsam Lake 54810. (715) 857-5405.

Arnold Knight, Route 2, Markesan 53946. (414) 394-3027.

In addition, all AGA employees are available to assist you with your Genetic Recovery needs.

1987-88 Joint Type Appraisal Schedule

A multiple-breed Uniform Functional Type Traits Appraisal format involving Guernseys and Jerseys is now in effect on a regular seven- to 10-month schedule. In order to prepare preprinted worksheets all applications listing animals to be appraised must be submitted to the AGA 30 days before an area schedule begins. Applications may be obtained from the AGA. TPE herds must also submit a listing of cows.

July Michigan, Ohio
August Indiana, North Carolina, South Carolina
September Illinois, Kentucky, Tennessee, Wisconsin
October Connecticut, Iowa, Massachusetts, Minnesota, Maine, North Dakota, Nebraska, Rhode Island, South Dakota.
November Alabama, Arkansas, Kansas, Missouri, Oklahoma.

Calendar

Shows

June 22-25, Portland, OR Pacific International Livestock Exposition, Inc. junior show.

July 24, Minot, ND North Dakota State Fair, Harry Papageorge, judge.

Aug. 8-11, Stillwater, OK Sooner State Dairy Show.

Aug. 10, Greenfield, MA Massachusetts State Show.

Aug. 11, Milwaukee, WI Wisconsin State Fair, Robert Griggs, judge.

Aug. 18, Columbus, OH Ohio State Fair, judge Richard Keene. Aug. 20 (Jr. Show), Hugh Knoop, judge.

Aug. 19, Louisville, KY Kentucky State Fair, Robert Griggs judge.

Aug. 19, Springfield, IL Illinois State Fair, Bill Wachtel, judge. Aug. 20 (Jr. Show), Chuck Sattler, judge.

Aug. 25, Sedalia, MO Missouri State Fair, Howard Binder, judge.

Sept. 18, Oklahoma City, OK Junior Dairy Show Day, State Fair of Oklahoma. Judge Rubin Moore, Philadelphia, MS.

Sept. 19, Oklahoma City, OK Open Division Show Day, State Fair of Oklahoma. Judge Rubin Moore.

Sept. 24, Tulsa, OK Open Division Dairy Show Day, Tulsa State Fair. Judge Dallas Burton.

Sept. 25 Tulsa, OK Junior Division Dairy Show Day, Tulsa State Fair. Judge Nancy Hjetland.

Sept. 28, Harrisburg, PA NJS- and NGS-Harrisburg, Robert C. Griggs, judge.

Oct. 3, Winston Salem, NC Dixie Classic Fair, Jimmie Eustace, judge.

Oct. 6, Madison, WI NJS- and NGS-Madison, George Barlass, judge.

Oct. 15, Dallas, TX Texas State Fair Guernsey Show. Mike Stiles, judge. Oct. 16 (Jr. Show) Kenneth Vaughn, judge.

Oct. 15, Dallas, TX Texas State Fair Dairy Showmanship Contest.

Oct. 16, Dallas, TX Texas State Fair Dairy Heifer show.

Oct. 30, Phoenix, AZ Arizona State Fair, Dr. C. L. Norton, judge.

Nov. 5, Louisville, KY NJS-Louisville, Steve Lovelace, judge.

Nov. 6, Louisville, KY Guernsey Gold Futurity.

Nov. 7, Louisville, KY NGS-Louisville, Gary Estes, judge.

Sales

Aug. 13, Southampton, MA Sunnydell Dispersal, Southampton, MA.

Sept. 5, Ottawa, KS Mo-Kan Classic.

Sept. 10, Hutchinson, MN Minnesota State Sale.

Nov. 6, Louisville, KY North American Showcase Sale. GMS manager.

Meetings

July 6, Atoka, OK Field Day, Mungle's Dairy.

July 12, Seward, NE Nebraska State Picnic.

Aug. 4, Tampa, FL National Mastitis Council Summer Meeting, Hyatt Regency Westshore.

Aug. 5-6, MI Great Lakes Farm Symposium, Domino's Farm near Ann Arbor. For more information call (517) 355-0117.

Sept. 4, Freeport, IL Illinois State Picnic.

Dec. 3, Stroud, OK Annual Meeting Oklahoma Guernsey Breeders' Association at Steer Inn.

Deadlines

August 1, Advertising deadline for September 25 "Sire" Issue.

August 20, Southeast Directory advertising deadline.

September 1, Deadline for October 25 "Brood Cow" Issue.

September 1, Final entry payment for 1988 National Three-Year-Old Cow Futurity due.

September 1, National Youth essay contest entries due. Topic, "How can Guernsey breeders get more people interested in Guernseys?"

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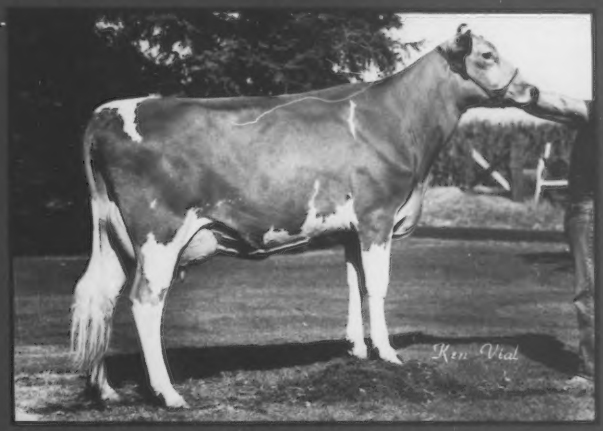

NELLS GLOW GENERATOR BABE (88)
Seventh Milk, Fourth Fat, Fifth Protein in 365D
3-09 365D 2X 26,550M* 5.0% 1,335F* 3.5% 923P*
MCD +3,358M +192F +210P. By Generator. Her dam is VG with two records over 820F. The next dam is also VG and over 830F.

Junior Three-Year-Old Cow

PLAINVIEW FARM MC JOELLEN (88)
Seventh Milk, Fourth Protein in 365D
3-03 365D 2X 27,110M* 4.0% 1,095F 3.4% 931P*
MCD +7,140M +150F +251P. By Choice. Her 87-point dam made 642F.

Junior Two-Year-Old Cow

NELLS GLOW ACTION ELDA (85)
Seventh Milk in 365D
2-01 365D 2X 24,850M* 4.2% 1,049F 3.1% 780P
MCD +9,828M +280F +227P. By Raemelton Hornets Action.

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aAa: 213 Fayette x Choice

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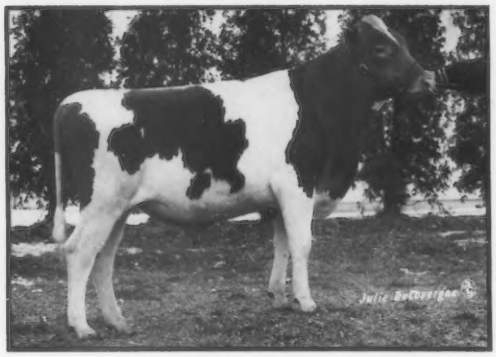

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PI: +$ 71 + 630M +21F +16P +$ 63CY
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7G271 Dam:
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